

Oriana Gava: Conceptualization, Methodology, Formal analysis, Investigation, Writing - original draft preparation, Writing - review and editing, Visualization

Assumpció Antón: Conceptualization, Methodology, Writing - review and editing, Visualization, Supervision

Giulia Carmassi: Methodology, Investigation, Formal analysis, Writing - original draft preparation

Alberto Pardossi: Resources, Supervision

Luca Incrocci: Investigation, Writing - original draft preparation, Resources, Supervision

Fabio Bartolini: Methodology, Writing - review and editing, Resources, Supervision

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2 **Reusing drainage water and substrate to improve the environmental and**
3 **economic performance of Mediterranean greenhouse cropping**

4 Oriana Gava^{a,b*}, Assumpció Antón^c, Giulia Carmassi^b, Alberto Pardossi^b, Luca Incrocci^b, Fabio
5 Bartolini^d

6
7 ^a Research Centre Policies and Bioeconomy, Council for Agricultural Research and Economics,
8 Florence, Italy

9 ^b Department of Agriculture, Food and Environment, University of Pisa, Pisa, Italy

10 ^c Institute for Food and Agricultural Research and Technology, Carretera de Cabriels, km 2, Cabriels,
11 Barcelona 08348, Spain

12 ^d Department of Chemical, Pharmaceutical and Agricultural Sciences, University of Ferrara, Ferrara,
13 Italy

14
15 *Corresponding Author at oriana.gava@crea.gov.it

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18 **Highlights**

- 19 - Reusing drainage water can save 20% water and fertilisers
20 - Reusing drainage water can abate over 50% freshwater and marine eutrophication
21 - Reuse strategies are viable (net present value over 20 years > € 400000)
22 - Avoiding substrate landfilling increases the profitability of reuse technologies
23 - Cascade cropping and closed-loop fertigation are eco-efficient reuse technologies

24
25
26 **Abstract**

27 The objective of this study is to provide decision makers and policy makers with adequate
28 information to support the diffusion of reuse strategies in Mediterranean greenhouses. Sixteen
29 alternative scenarios are compared through eco-efficiency analysis, combining four technologies to
30 manage drainage water (open-loop fertigation vs. wastewater treatment plant vs. cascade cropping
31 vs. closed-loop fertigation) with two substrate materials and two substrate management options at
32 end-of-life. System differences are modelled through detailed primary data, collected and validated
33 via a multi-step process. Results show that cascade cropping and closed-loop fertigation have,
34 respectively, the highest and second-highest eco-efficiency, with respect to their ability to reduce
35 freshwater eutrophication (up to -6,63 kg P) and marine eutrophication (up to -47.1 kg P eq), while
36 generating profits for the farmer. Selecting a biodegradable substrate and reusing it on farm can
37 increase greenhouse profitability by 20%. This article is a new contribution to the literature by (i)
38 supporting the improvement and harmonisation of eco-efficiency analysis in the agricultural sector;
39 (ii) providing a comprehensive comparative assessment that is missing from the published literature;
40 (iii) giving special emphasis to data and the data collection process, to provide input to further

41 research; (iv) by generating lessons learnt of practical usefulness for reducing uncertainty in decision
 42 making and policy making; (v) by delivering policy recommendations to address key barriers to the
 43 diffusion of eco-efficient greenhouse cropping. The involvement of local and multidisciplinary
 44 stakeholders is required to improve the methodological approach and the acceptability of the proposed
 45 solution, especially in case of trade-offs among the different impact domains, and to identify and
 46 prioritise tailored interventions on the conditions and stakeholder needs.

47

48 **Keywords:** Impact assessment; horticultural substrate; closed-loop fertigation; cascade
 49 cropping; wastewater treatment; future cash flows

50

51 Nomenclature

52 *Scenarios-subscenarios*

53 **BAU:** business as usual

54 **WWTP:** wastewater treatment plant

55 **CSC:** cascade cropping

56 **CLS:** closed-loop fertigation

57 **sw-o:** stone wool, ordinary management of exhausted substrate (landfill)

58 **sw-r:** stone wool, reuse of exhausted substrate (recycling)

59 **cp-o:** coir pith, ordinary management of exhausted substrate (land spreading)

60 **cp-r:** stone wool, reuse of exhausted substrate (composting)

61 *Life cycle assessment*

62 **AC:** Acidification

63 **CC:** Climate change

64 **FET:** Freshwater toxicity

65 **FE:** Freshwater eutrophication

66 **HTC:** Human toxicity cancer

67 **HTnC:** Human toxicity non-cancer

68 **LU:** Land use

69 **ME:** Marine eutrophication

70 **MFR:** Mineral, fossil and renewable resource depletion

71 **OD:** Ozone depletion

72 **POF:** Photochemical ozone formation

73 **TE:** Terrestrial eutrophication

74 **WRD:** Water resource depletion

75 *Life cycle costing*

76 **TCOP:** Total costs of production

77 **NPV:** Net present value

78 **PI:** Profitability index

79

80 **1. Introduction**

81 *1.1. Research motivation and objective*

82 Greenhouse horticulture faces the challenge of how to meet the growing demand for fresh
83 vegetables, while reducing the impacts on the environment and human health and ensuring
84 agricultural viability (Euromonitor International, 2018; Pretty and Bharucha, 2014; Thompson et al.,
85 2020). Addressing this challenge is crucial to the achievement of Sustainable Development Goals
86 while meeting planetary boundaries (Rockström et al., 2009; Sutton et al., 2021; UN, 2015), and to
87 enable sustainable healthy diets, including greater consumption of fresh vegetables (FAO and WHO,
88 2019; Mason-D’Croz et al., 2019; Yin et al., 2020). In the European Union, addressing that challenge
89 would contribute to achieving the zero pollution ambitions of the European Commission’s Green
90 Deal (European Commission, 2020a) and more specific objectives of the Farm to Fork Strategy
91 (European Commission, 2020b) and the Circular Economy Action Plan (European Commission,
92 2020c).

93 In Europe, key greenhouse vegetables are produced year-round in unheated greenhouses in
94 Mediterranean countries, using soilless systems (i.e. on cultivation substrates) (Incrocci et al., 2020;
95 Massa et al., 2020). Compared to soil cropping, soilless cropping has a greater efficiency of fertiliser
96 and water use (Savvas et al., 2013; Savvas and Gruda, 2018), given the better water retention
97 properties of substrates compared to soil (Nikolaou et al., 2019; Putra and Yuliando, 2015). However,
98 in Mediterranean countries soilless cropping generates serious environmental impacts, due the great
99 diffusion of open-loop fertigation, where the excess nutrient solution after meeting crop needs
100 (drainage water) is discharged to the ground (Grewal et al., 2011; Thompson et al., 2020). Adopting
101 strategies to reuse drainage water can save up to 40% irrigation water and up to 50% emissions from
102 fertilisers, without significantly affecting crop productivity (Grewal et al., 2011; Komosa et al., 2011;
103 Meric et al., 2011). Besides drainage water, reuse strategies should consider at least the management
104 of the cultivation substrate, a key element of soilless cropping, (Barrett et al., 2016; EIP-AGRI,
105 2019a) and the economic feasibility of the proposed interventions, given the cost-related barriers that
106 have prevented environmental sustainability improvements in commercial Mediterranean
107 greenhouses (EIP-AGRI, 2019b; Juntti and Downward, 2017). Reusable substrate should be
108 promoted that offers a good compromise between technological and environmental performance, and

109 purchase and end-of-life costs for the farmer (Barrett et al., 2016; Gruda, 2019; QUANTIS, 2012;
110 Savvas and Gruda, 2018). The proposed interventions should consider incremental technologies, i.e.
111 that can be modulated based on context-specific factors, including the ease of access to loans for the
112 farmer (Norman and Verganti, 2014; Pearce et al., 2018).

113 Against that background, the overarching objective of this study is to show the potential of
114 alternative reuse technologies, to improve the environmental and economic performance of soilless
115 greenhouse cultivation in a Mediterranean context. More specifically, this objective is achieved by
116 addressing two research questions (RQ) that, to the best of authors' knowledge, are still unanswered:

117 RQ1: "What are the environmental-economic trade-offs of incremental technologies to enable
118 the reuse of drainage water and cultivation substrate in commercial Mediterranean greenhouses?"

119 RQ2: "What are the best value-for-money technologies, readily available on the market, that
120 can enable the diffusion of reuse strategies across Mediterranean greenhouses in a timely manner?"

121 Addressing those research questions requires a life cycle approach, as different types and
122 quantities of materials, with different useful lives, are needed for distinct technologies and their
123 relative maintenance (Guinée et al., 2011; Heijungs et al., 2009; Rajagopal et al., 2017). Different
124 methods exist to consider the production inputs and outputs throughout the life cycle of a product,
125 e.g. life cycle assessment, life cycle costing, material flow analysis, environmentally-extended input
126 output analysis or cost-benefit analysis (Finnveden and Moberg, 2005; Hoogmartens et al., 2014).
127 Method selection depends on the aims and scope of the study (for example material flow analysis
128 does not include an impact assessment, environmentally-extended input-output analysis is an
129 economy-wide assessment that can be carried out at the country or higher level (Reimann et al.,
130 2010)), which includes identifying the way how to deal with environmental-economic trade-offs, as
131 well (Hamilton et al., 2015; Huguet Ferran et al., 2018), e.g. via multicriteria decision analysis, data
132 envelopment analysis or eco-efficiency analysis (Cook et al., 2014; Rüdener et al., 2005; Stewart,
133 1996).

134 The adopted research method is Eco-efficiency analysis (EE), based on the combination of Life
135 Cycle Assessment (LCA) and Life Cycle Costing (LCC) at the farm level. LCA (ISO 14040:2006;
136 14044: 2006) and LCC (a standard exists for the building sector, ISO 15686-5:2017) are widely
137 applied, individually or in combination, for the evaluation of alternative vegetable production
138 technologies (Cellura et al., 2012; Peña and Rovira-Val, 2020; Sanyé-Mengual et al., 2015;
139 Tamburini et al., 2015; Testa et al., 2014a; Torrellas et al., 2012a). LCA and LCC are suitable for
140 micro-level assessments and well accepted and known by stakeholders (Reimann et al., 2010).

141 Data (2014-2018) refer to a typical farm central Italy (Tuscany), the production system and
142 technology of which are reasonably representative of the Mediterranean context (Almeida et al., 2014;

143 Cellura et al., 2012; Testa et al., 2014b). Tomatoes are just one of the many crop species that are
144 suitable for soilless production. Like similar research (Hollingsworth et al., 2020), this study uses
145 tomatoes as a reference crop because it is the most commonly grown, and the highest-value added,
146 greenhouse crop in Mediterranean Europe (De Cicco, 2019; European Commission, 2020d).
147 Tomatoes are the most widely consumed horticultural products in the world (OECD, 2017) and are
148 expected to be a central crop in changing diets (European Commission, 2020d).

149

150 *1.2. Contribution to the relevant literature*

151 Eco-efficiency analysis (ISO 14045:2012) (Schmidheiny, 1992; WBCSD, 2005) generates
152 evidence about the best value-for-money interventions to improve the sustainability of production
153 systems (Caiado et al., 2017; Miah et al., 2017). Such evidence can be used to target policy support
154 and guide decision making (Zhang et al., 2019; Zhen et al., 2020), by linking environmental impact
155 indicators calculated via LCA with economic impact indicators (Hupples and Ishikawa, 2005a, 2005b;
156 Rüdener et al., 2005; Saling et al., 2002). The EE standard does not identify a specific method for
157 the economic impact assessment; however, researchers agree on the use of LCC, subject to internal
158 consistency among methodological choices for LCA and LCC (e.g. system boundaries and functional
159 units) (Kirchherr et al., 2017; Koskela and Vehmas, 2012; Saling, 2016; Todorovic et al., 2016).

160 There are a series of EE variants, mainly differing for: (i) the use of absolute vs. relative values
161 for the environmental and economic impact indicators; (ii) the use of a single score LCA (after
162 normalisation and weighting) vs. individual results per impact category; (iii) the use of current vs.
163 discounted economic values; (iv) the way how a relationship is created between the outputs LCC and
164 LCA, i.e. by calculating a ratio, by adding them or by plotting them on a two-way graph (Hupples and
165 Ishikawa, 2005b, 2005a; Koskela and Vehmas, 2012; UNEP/SETAC, 2008; Zhang et al., 2019).

166 In greenhouse horticulture, EE stands on the shoulders of the large LCA literature, which is
167 especially developed for tomatoes (Torres Pineda et al., 2020). Over the last 20 years, LCA studies
168 have assessed different production systems to identify the opportunities for sustainable greenhouse
169 vegetable production (Perrin et al., 2014), such as infrastructures suitable to different climates
170 (Torrellas et al., 2012b), renewable energy (Maaoui et al., 2021), systems to improve energy
171 efficiency (Antón et al., 2012; Dorais et al., 2014) and to close the fertigation loop (Antón et al., 2005;
172 Page et al., 2012), cascade cropping (Muñoz et al., 2017), different lighting systems (Zhang et al.,
173 2017), to cite a few. LCAs are available to support substrate selection as well (Dorr et al., 2017; Vinci
174 and Rapa, 2019). LCC studies are available for different greenhouse crops and production methods
175 (Banaeian et al., 2011; Mohamad et al., 2018; Mohammadi and Omid, 2010; Testa et al., 2014a) and
176 are often combined with LCAs (Peña and Rovira-Val, 2020), especially for the assessment of

177 innovative production systems (Sanyé-Mengual et al., 2017). The combination of LCA and LCC into
178 EE has got growing attention by agricultural research (Suzigan et al., 2020), with examples from
179 different sectors, e.g. dairy products (Forleo et al., 2018a; Skrydstrup et al., 2020), cereals (Babu et
180 al., 2020; Chancharoonpong et al., 2021; Kumar et al., 2021; Saber et al., 2021; Todorović et al.,
181 2018), energy crops (Forleo et al., 2018b; Kochaphum et al., 2015), orchard fruit (Kim et al., 2020;
182 Mouron et al., 2006; Müller et al., 2015), as well as horticultural crops (Mohammadzadeh et al., 2018;
183 Sanyé-Mengual et al., 2018). In greenhouse horticulture, EE have focused on conventional vs. organic
184 production methods (Zhen et al., 2020), crop selection in rooftop production systems (Rufi-Salís et
185 al., 2020a), different lighting systems (Pennisi et al., 2019).

186 This article is a new contribution to agricultural EE by supporting method development and by
187 showing new empirical findings. First, the article supports the need for method harmonization by
188 presenting an approach to EE that uses discounted economic values based on LCC and plots relative
189 changes in all LCA outputs and the economic indicator on a graph. Second, the article adds evidence
190 to the published literature by (i) reporting a structured data collection process, which results in a
191 detailed data source for further research; and (ii) delivering a comprehensive assessment of the
192 potential environmental-economic impacts of reuse technologies for drainage water and the substrate
193 that can be promptly adopted by farmers. Additionally, the article will contribute to the debate on
194 ecological transitions of agri-food systems, by providing evidence about the eco-efficiency of
195 incremental innovation in commercial greenhouses.

196
197

2. Research methods

198 The goal of this study is to compare the cradle-to-gate eco-efficiency (LCA + LCC) of three
199 alternative and incremental reuse technologies for greenhouse tomato production in soilless culture
200 against the ordinary production system. The assessment is based on real-world data collected in
201 central Italy that are representative for the sector in Mediterranean Europe, and targets researchers
202 and decision-makers in agribusiness and agricultural policy, who need to identify, assess, and
203 prioritise sustainability interventions, as well as to develop long-term strategies. The functional unit
204 is the occupation of 1 ha of greenhouse area for producing soilless tomatoes for 1 year. An area-based
205 functional unit is selected against a mass-based one for two reasons, i.e. the focus of the study on
206 management decisions and the fact that the modelled reuse technologies do not significantly affect
207 greenhouse productivity (Charles et al., 2006). No allocation is considered since there is only one
208 marketable product. The system under study is defined by a series of inputs and outputs occurring at
209 different life cycle stages (Figure 1).

210

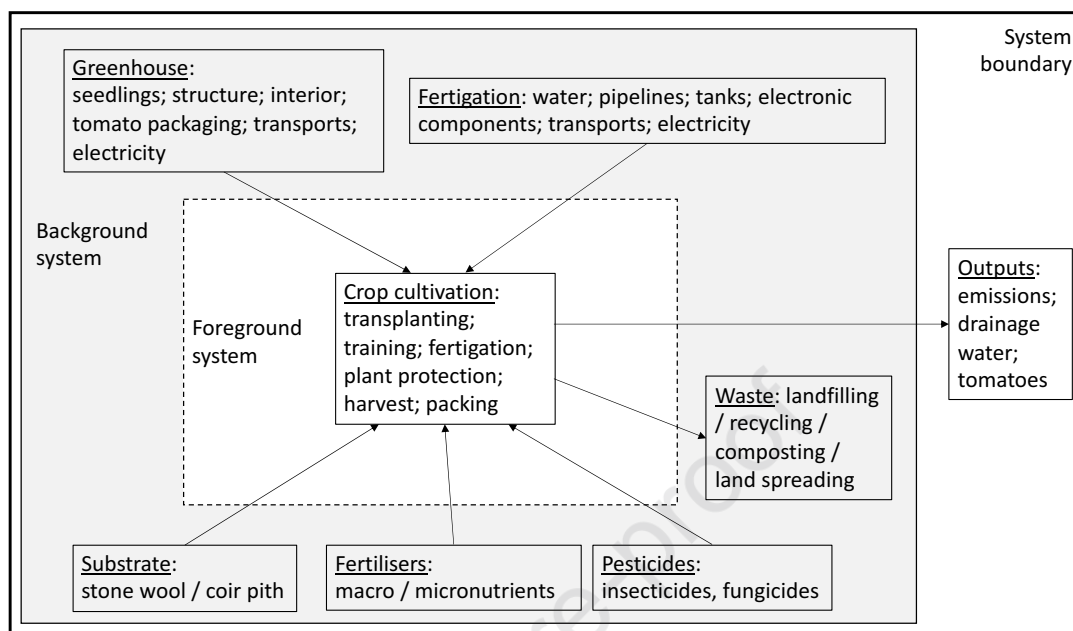
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Figure 1. System boundaries. Source: Authors' own elaboration.

213

214 The foreground system is defined by the use phase, i.e. the set-up and management of soilless
 215 cultivation by farm labour, including plant training, seedling transplanting, replacement of exhausted
 216 with new substrate, use of water, electricity, fertilisers and pesticides, as well as harvesting and
 217 packing marketable tomatoes. The background system includes the production, manufacturing,
 218 assembly, maintenance, dismantling and end-of life of all the materials, resources and energy used.
 219 The outputs are emissions to the environment, drainage water and marketable tomatoes.

220

221 In soilless systems, the applied nutrient solution exceeds crop needs by about 30 %, to ensure
 222 proper crop development and optimal yield (Sonneveld & Voogt, 2009)). When this surplus (drainage
 223 water) is not properly managed, like in open-loop soilless culture, crop nutrients leach to the ground
 224 and generate environmental problems (Incrocci et al., 2020; Kläring, 2001). To avoid those problems,
 225 technology is readily available for farm uptake that allows to collect the surplus solution and to reuse
 it for different purposes, as follows:

226

227

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229

230

1. Recovering water for indirect uses via treatment in a municipal wastewater treatment plant (EIP-AGRI, 2019c);
2. Recovering water and nutrients for the fertigation of other soil-grown greenhouse crops or for growing more salt resistant soilless crops on the same farm (cascade cropping) (Elvanidi et al., 2020; García-Caparrós et al., 2018);

231 3. Recirculating drainage water on the same crop (closed-loop fertigation) (Savvas and Gruda,
232 2018).

233 Those strategies are not mutually exclusive and can be considered by the decision-maker for
234 incremental changes.

235 To achieve the goal of the study four scenarios are built to represent open-loop fertigation and the
236 three reuse strategies above.

237 To extend the usefulness of the study to the Mediterranean context, the assessment considers two
238 widely used substrates, i.e. rockwool, as observed in the case study, and coir pith (Massa et al., 2020)
239 and two different end-life treatments for each substrate. This is done by developing four subscenarios.

240 Key assumptions for each scenario and subscenario are described below.

241

242 *2.1. Scenarios and subscenarios*

243 BAU - business as usual scenario. This scenario shows what if nothing changes compared to the real-
244 world situation observed in the case study. Key assumptions:

245 - Direct emissions from fertilisers and pesticides: no emissions to soil are considered, as it is
246 assumed that all soluble crop nutrients leach to water bodies and that pesticides are sprayed
247 with closed windows (cf. Maaoui et al., 2021), so emissions to air can be calculated
248 considering a drift fraction of 5% applied quantity of active ingredients (Juraske et al.,
249 2007).

250 - The farmer keeps the greenhouse in optimal operating conditions, by guaranteeing the
251 following material useful lives: concrete and metals, 20 years; fertigation/sterilisation
252 control units, 10 years; floor mulching and plastic tanks, 5 years; the rest of plastics, 3 years,
253 but for raffia thread, clips and wedges for plant training that are replaced twice per year;
254 pollination hives (cardboard) are replaced twice per year; substrate, 2 years (Torrellas et al.,
255 2012a);

256 - Waste is collected by the local waste company and sorted, based on quality, for proper
257 allocation among the treatment or recycling facilities. Waste stage is modelled, based on
258 the cut-off method (Ekvall and Tillman, 1997), as follows: 50% concrete, metals, plastics,
259 cardboard, electric and electronic materials are recycled and 50% landfilled.

260 Largely, those assumptions hold for the three reuse scenarios, as well. In the next subsections,
261 key assumptions are presented just when differing from BAU.

262

263 WWTP – drainage water treated in a municipal wastewater treatment plant scenario. This scenario
264 shows what if BAU is upgraded with the infrastructure to prevent drainage water leaching, by

265 collecting and delivering it to a municipal wastewater treatment plant. A series of emissions to air
266 and water are associated with wastewater treatment before releasing water that does not cause further
267 pollution of water sources (Güven et al., 2018). Key assumptions:

- 268 - Tomato yield is equal to BAU;
- 269 - The whole yearly volume of drainage water is collected and treated, so there are no direct
270 emissions from fertilisers to the water compartment;
- 271 - Drainage water is delivered to the closest municipal wastewater treatment plant once per
272 week, by completely emptying the collection tank so that tank plastic materials can be easily
273 replaced at the end of their useful lives.

274

275 CSC – cascade cropping scenario. This scenario reproduces WWTP showing what if the collected
276 drainage water is entirely used for the fertigation of a soil-grown greenhouse crop on farm (instead
277 of delivering it to a wastewater treatment plant). Key assumptions:

- 278 - The whole yearly volume of drainage water is recycled on a second crop, so there are no
279 direct emissions from fertilisers to the water compartment (Ekvall and Tillman, 1997).
- 280 - The second cultivation occurs on farm on a neighbouring greenhouse;
- 281 - The second crop is melon, which is suitable for cascade cropping systems and for the
282 climate conditions in the case study area and similar greenhouse systems;
- 283 - Drainage water is suitable for the fertigation of melon under ordinary conditions in the
284 case study area and in similar greenhouse systems (duration of crop cycle = 120 days; 1
285 cycle per year; yield 30 t/ha) subject to accurate salt and nutrient concentration
286 adjustments, by the farmer to ensure proper crop development (nutritional needs of melon
287 in kg/ha/yr: N = 165; P₂O₅ = 60; K₂O = 220; CaO = 60; MgO = 40; Fe = 5; B = 5; Cu = 1;
288 Zn = 4; Mn = 1; based on researchers' experience and expert interviews (cf. Cellura et al.,
289 2012; Martin-Gorriz et al., 2020).

290

291 CLS - closed-loop fertigation scenario. This scenario shows what if BAU is upgraded with the
292 infrastructure to recirculate the entire volume of drainage water on the same crop, subject to filtration,
293 sterilisation and salt and nutrient concentration adjustments. Key assumptions:

- 294 - The whole volume of drainage water is collected and recirculated, so there are no direct
295 emissions from fertilisers to the water compartment; the leftover drainage water at the end
296 of each crop cycle is delivered to the closest wastewater treatment plant;
- 297 - The useful lives of sand filters and UV lamps for the filtration and sterilisation units are 4
298 years each.

299

300 Stone wool substrate: ordinary and reuse subscenarios (sw-o and sw-r). Stone wool is used in the real-
301 world case study. BAU combination with sw-o is the baseline for comparisons, as this is observed in
302 the case study. In sw-o, 100% stone wool is landfilled, while packaging materials are recycled (cf.
303 BAU). Instead, sw-r relies on the assumption that a recycling company specialised in horticultural
304 substrates collects and recycle both the exhausted substrate and packaging (Diara et al., 2012).

305

306 Coir pith substrate: ordinary and reuse subscenarios (cp-o and cp-r). Generally, exhausted coir pith
307 (100% mass) is spread on farmland. This is the ordinary management in Mediterranean countries
308 which is depicted by cp-o. This is already a reuse strategy; however, the farmer may decide to deliver
309 the exhausted coir pith (100% mass) to the closest composting plant. Packaging materials are then
310 recycled (cf. BAU). Additional key assumptions of cp-o and cp-r:

- 311 - for the inventory analysis, detailed data for modelling the production and manufacturing of
312 coir pith for horticulture are available for the United Kingdom (Newleaf, 2012). This study
313 uses those data, while considering transport distances to the case study and that the final
314 manufacturing and packaging occur in Italy (the closest plant to the case study).
- 315 - Manual labour only is required to separate the sleeves from the exhausted substrate and no
316 additional labour force is hired.

317

318 2.2. *Eco-efficiency analysis and interpretation*

319 In the LCA, impact categories at midpoint level are selected rather than endpoint due to better
320 consensus characterisation methods and lower statistical uncertainty (Bare et al., 2000). Impact
321 characterisation uses ILCD 2011 Midpoint+ (EC and JRC, 2010) for climate change, ozone depletion,
322 photochemical ozone formation, acidification, terrestrial eutrophication, marine eutrophication,
323 freshwater eutrophication, water resource depletion, and mineral, fossil and renewable resource
324 depletion; and USEtox 2 (recommended + interim) (Rosenbaum et al., 2008), for human toxicity
325 cancer, human toxicity non-cancer and freshwater toxicity.

326 The LCA software is SimaPro 9 (Pré Consultants B.V.; licence available from the University
327 of Pisa). In principle, LCA results depend on input data and on the impact assessment model (Gentil
328 et al., 2010). There are two major reasons for that, i.e. the integration with and selection of supporting
329 databases, and the implementation of impact assessment models (Lopes Silva et al., 2019). Databases
330 are not necessarily compatible with each other, due to differences in data formatting and quality
331 requirements, geographical and technological coverage, allocation procedures, and time relevance
332 (Shonnard et al., 2015; Zhou et al., 2014). The implementation of impact assessment methods can

333 result in the inclusion of different characterisation factors, with no observed consistency as to which
334 software includes a substance and which excludes it (Speck et al., 2016).

335 In the LCC, the present total costs of production (TCOP) are used to evaluate economic-
336 environmental trade-offs in the contribution to impacts of life cycle stages. As future cash flows are
337 relevant for the assessment, which considers the greenhouse production system over its useful life
338 and includes the end of life of all materials (Nieder-Heitmann et al., 2019). TCOP is used to calculate
339 the net present value of discounted cash flows (NPV), using an interest rate of 10% as in similar
340 studies (Boulard et al., 2011; Hollingsworth et al., 2020)¹. Scenarios are economically viable when
341 $NPV > 0$ (scenario profitability increases with NPV). To improve the communication of findings, the
342 EE uses the profitability index (PI), calculated as the ratio between NPV and investment costs:
343 profitable scenarios have $PI > 1$ and they should be preferred to the baseline when they show a greater
344 PI of BAUs_{sw-o}.

345 EE uses relative values, i.e. percent change with respect to the baseline (Zhang et al., 2019).
346 Improvement or worsening of environmental and economic indicators are plotted on a two-way
347 graph, to identify the scenarios that are both economically and environmentally desirable (Ferrández-
348 García et al., 2016; UNEP/SETAC, 2008). Eco-efficient scenarios show improvements in both the
349 environmental and economic dimension, i.e. the percent change is negative for LCA impact
350 categories (x-axis) and positive for PI (y-axis). Positive values for LCA impact categories and
351 negative for PI pinpoint inefficient scenarios. The remaining combinations (environmental
352 improvements, but economic worsening or the other way around) identify partially efficient
353 scenarios.

354 Sensitivity analyses are carried out to estimate the effects of data choices on study findings
355 (ISO 14040:2006). Sensitive parameters in the LCA and LCC are selected based on expert
356 consultation and/or impact assessment findings, to support practical decision-making and limit the
357 context-specificity of the study.

358 The comparison of absolute impact assessment figures with the literature largely involves LCA
359 findings and uses studies of tomato greenhouse production in Mediterranean countries with the same
360 system boundaries of the present research. However, the life cycle impact assessment method and the
361 considered impact categories may differ, thereby preventing the comparison of most absolute values,
362 but climate change (Dias et al., 2017). This is due to the large consensus among researchers on the
363 use of the most recent characterization factors published by the Intergovernmental Panel on Climate

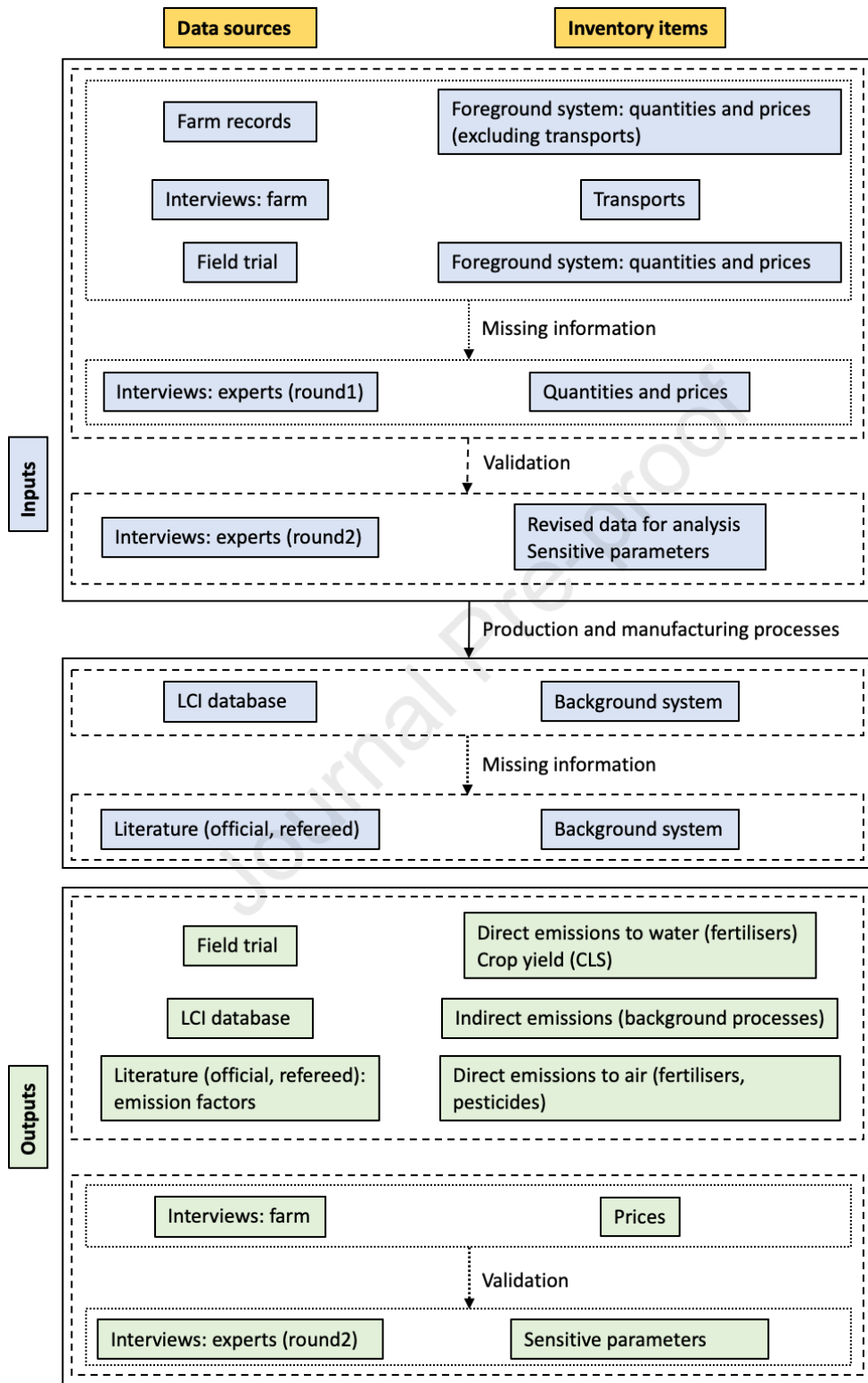
¹ An interest rate of about 10% is consistent with the average internal rate of return of investments to advance agricultural systems (The Economist, 2015).

364 Change, with the more widespread time horizon being 100 years (Levasseur, 2015), like in the present
365 study.

366

367 **3. Data**

368 Data collection (2019) was the most critical part of the study. The use of secondary data was
369 limited to the background system. Multiple data sources were combined to carefully consider the
370 similarities among the production contexts, facilities, and market conditions, and to validate data (cf.
371 Basset-Mens et al., 2019) (Figure 2; see the Annex for a detailed description of the process).



372

373

Figure 2. The data collection process. Source: Authors' own elaboration.

374 3.1. Case study

375 The case study was selected having an ongoing agreement with the University of Pisa for
 376 carrying out field experiments. The case study is located in Tuscany (central Italy), in the province
 377 of Pistoia (administrative centre 43°56'N 10°55'E)², an area specialised in protected agriculture
 378 (Figure 3).

379



380

381

Figure 3. Case study map. Source: Authors' own elaboration.

382

383 The province has a total surface of 965km² and an average height above the sea level of 245m.
 384 The average annual precipitation is 1200mm, distributed over 95.1 days, and the average annual
 385 temperature is 15.3°C (Consorzio LaMMA, 2022).

386 According to the most recent data (CREA, 2021), the agricultural sector of Tuscany was worth
 387 over €3.2 billions in 2019, largely due to crop cultivation (61%). Among crop farms, horticultural
 388 and floricultural farms displayed the greatest gross revenues, with an average of €186,000 per farm,
 389 about 40% more than cereal and wine farms. However, horticultural and floricultural farms were the
 390 most intensive fertiliser users, with greater than average annual consumptions of nitrogen (503 kg/ha)
 391 and phosphorous (457 kg/ha) fertilisers (on average Tuscan farms used 77 kg/ha nitrogen and 47
 392 kg/ha phosphorous fertilisers) (CREA, 2021). The agri-food sector significantly contributed to the

² Italian provinces are level 3 territorial units under the Nomenclature of Territorial Units for Statistics of the EU (European Commission, 2021).

393 regional economy and hold a strategic role to stimulate the economic development of rural areas
 394 (IRPET, 2021), with over €2.2 billion total value added and 1.69 full-time equivalents per farm (30%
 395 more than the national average) (CREA, 2021). Most Tuscan farms were involved in local supply
 396 chains, with 54% of production inputs and 70% of outputs being, respectively supplied and demanded
 397 from within Tuscany; that demand was driven by food processors, restaurants and retailers (IRPET,
 398 2021).

399

400 3.2. Inventory building

401 The total agricultural area is 2 ha divided into two locations, located 4 km apart; the distance
 402 from suppliers and waste management plants is similar between the two locations. The utilised
 403 agricultural area includes 8 multi-span tunnels, with no heating system. Greenhouse surfaces range
 404 between 500 m² to 2500 m² (length = 34-55 m; width = 16-45 m; spans = 2-5; ridge height = 4.5 m;
 405 gutter height = 2.3 m). There are two crop growing seasons per year (March-July and August-
 406 December, 264 days/year in total). Accurate fertigation to meet crop needs is guaranteed by a
 407 computerized fertigation unit and a drip irrigation system. The unit embeds light sensors and a
 408 weather station, to modulate the distribution of the solution and the opening of rooftop ventilators.
 409 Plant protection complies with Integrated Pest Management rules. Soilless tomato cultivation (on
 410 stone wool substrate) with open-loop system was introduced in 2010. Stone-wool growing bags are
 411 used for 2 harvest years in a row and disposed to landfill at end-of life. All harvested tomatoes of
 412 commercial quality (marketable yield) are sold to a local retailer, who set the price to the farmer. The
 413 residual biomass (non-marketable tomatoes and crop residues) is spread on farmland. Labour force
 414 includes two farm household members (full-time) and a full-time worker. Farm structure is in line
 415 with relevant official statistics for farms specialized in horticulture in Tuscany (European
 416 Commission, 2020e). The life cycle inventory for the LCA is built in the SimaPro software, with the
 417 support of the Ecoinvent® 3.6 database (Wernet et al., 2016) for the background system (Tables 1
 418 through 3)³.

419

420 Table 1. Life cycle inventory (reference period 2014-2018): material and resource inputs of all scenarios. Production and
 421 manufacturing are based on the Ecoinvent® 3.6 database (Wernet et al., 2016), when not differently stated. BAU: business as usual;
 422 WWTP: wastewater treatment plant; CSC: cascade cropping; CLS: closed-loop fertigation. EDTA: ethylenediaminetetraacetic acid.
 423 Source: Authors own elaboration.

Inputs	Unit/ha/y r	Scenarios				Notes
		BAU	WWTP	CSC	CLS	
Water	m ³	8632	8632	8632	6831	
Sand	kg	-	-	-	38	

³ Agri-footprint® 4.0 (Blonk Consultants, 2017) and USLCI (NREL, 2012) databases were added to create missing processes in Ecoinvent® 3.6.

Inputs	Unit/ha/yr	Scenarios				Notes
		15876	15876	15876	15876	
Seedlings	pieces	15876	15876	15876	15876	
Cardboard	kg	46	46	46	46	Hives; packaging
Concrete	m ³	9	9	9	9	Plinth foundations, walkway; outdoor tank in WWTP, CSC = 0.0007 kg/ha/ha
Metals	kg	263	288	288	272	Steel: posts, frame reinforcements, gutters, axes, profiles, arches, ventilators, wire; outdoor tank, sand filter Cast iron: engine, pumps
Plastics	kg	1807	1956	1942	2017	LDPE: Greenhouse coverage, tomato packaging; slab sleeves; packaging; pheromone dispensers HDPE: Anti-aphid net; indoor tanks; packaging PET: Pipes, drippers, microtubes Polypropylene: Floor mulching, raffia thread; outdoor tank PVC: Plant gutter system, clips, wedges; distribution system; outdoor tank Polystyrene: Substrate layers
Stone wool	kg	1976	1976	1976	1976	Density: 46.3 kg/m ³
Coir pith (70% fibre, 30% pith)	kg	3450	3450	3450	3450	Density: 81 kg/m ³ . Production and manufacturing based on (Newleaf, 2012)
Control units	kg	9.5	9.5	9.5	14.5	Fertigation/sterilisation
UV lamps	pieces	-	-	-	0.75	Sterilisation
Electricity, production mix	kWh	2018	3005	3287	5407	
<i>Fertilisers</i>						
Calcium nitrate	kg	617	617	617	489	
Potassium nitrate	kg	547	547	547	433	
Magnesium sulphate	kg	824	824	824	1516	
Monopotassium phosphate	kg	732	732	732	580	
Potassium sulphate	kg	1138	1138	1138	901	
Ferric EDTA	kg	167	167	167	132	Production and manufacturing based on stoichiometry
Copper EDTA	kg	2.3	2.3	2.3	1.8	Production and manufacturing excluded from the assessment (Zampori et al., 2016)
Zinc EDTA	kg	9.3	9.3	9.3	7.3	Production and manufacturing excluded from the assessment (Zampori et al., 2016)
Manganese EDTA	kg	12	12	12	9.3	Production and manufacturing excluded from the assessment (Zampori et al., 2016)
Sulfuric acid	kg	2251	2251	2251	1781	
<i>Pesticides</i>						
Pyraclostrobin	g	500	500	500	500	
Dimethomorph	g	900	900	900	900	
Pyrimethanil	g	800	800	800	800	
Fenhexamid	g	750	750	750	750	

Inputs	Unit/ha/yr	Scenarios			Notes	
Cyprodinil	g	300	300	300	300	
Fludioxonil	g	200	200	200	200	
Methoxyfenozide	g	288	288	288	288	
Emamectin benzoate	g	43	43	43	43	
Orange essential oil	g	240	240	240	240	Production and manufacturing based on (Beccali et al., 2009)
Spirotetramat	g	192	192	192	192	
Azadirachtin	g	78	78	78	78	
Acetamiprid	g	200	200	200	200	
Bacillus thuringiensis	g	720	720	720	720	Production and manufacturing based on (Rowe and Margaritis, 2004)
Spinosad	g	240	240	240	240	
Pheromone	g	60	60	60	60	

424

425 The greenhouse (B15 class European Standard EN 13031-1:2003) has concrete foundations and
426 walkway, a steel frame and LDPE covering. Roof and lateral windows are operated by an electric
427 engine and manually, respectively. Tomato seedlings are sourced from a neighbouring nursery and
428 transferred to small substrate cubes, before transplanting in the substrate (2646 slabs/ha; 3 plants/m²).

429 The fertigation control unit prepares and distributes the nutrient solution via drip irrigation. The
430 floor is covered with polypropylene mulching that, in BAU, has openings for draining the surplus
431 nutrient solution to the ground. In WWTP, CSC, CLS a gutter system collects that surplus solution,
432 which is pumped either to an outdoor tank (40m³; concrete base, steel structure, plastic coverage, and
433 interior; WWTP, CSC), or to indoor plastic tanks (6m³ total) and subsequently through the
434 sterilisation unit, before recirculation (CLS).

435 Electricity modelling is based on the Italian country mix, where the share of fossil sources is
436 61%, of which 13% coal (renewables = 39%; (IEA, 2018).

437 Due to limitations of the Ecoinvent® 3.6 database, official and refereed literature was retrieved
438 to bridge information gaps (coir pith, orange essential oil, Bacillus thuringiensis). For missing
439 fertiliser processes, stoichiometry was used when the process contributed for at least 5% to the
440 impacts of the life cycle stage (ferric ethylenediaminetetraacetic acid), otherwise the relative
441 background processes were excluded from the assessment (copper, manganese, and zinc
442 ethylenediaminetetraacetic acid) (Zampori et al., 2016).

443 The materials for all greenhouse stages are sourced from farm neighbourhoods, except for
444 pollination hives and the substrate (Table 2).

445

446

Table 2. Transport distances and means of transport. Source: Authors' own elaboration.

Materials	Distance (km/yr)	Means of transport
Greenhouse construction materials; coir pith slabs; fertilisers; pesticides	8.2	Lorry
Bumblebee hives	228	Van
Seedlings	9.5	Van
Tomato packaging	69	Lorry
Fertigation and drainage water management materials	8.4	Lorry
Stone wool slabs	334	Lorry
Construction and demolition materials to dedicated waste plant	3.2	Lorry
Waste to municipal waste sorting plant	9.9	Lorry
Drainage water to wastewater treatment plant	8.4	Tank lorry

447

448 The calculation of emissions to air from fertilisers moves from a mass balance and uses
 449 emissions factors (Nemecek and Kägi, 2007): $N_2O = 1.25\%$ and $NH_3 = 2\%$ total nitrogen applied
 450 with fertilisers; $NO_x = 0.21 \times N_2O$. The calculation of emissions to air from pesticides is based on
 451 (Juraske et al., 2007) (Table 3).

452

453 Table 3. Life cycle inventory (reference period 2014-2018): outputs of all scenarios. Data are from primary sources, when not
 454 differently stated. BAU: business as usual; WWTP: wastewater treatment plant; CSC: cascade cropping; CLS: closed-loop
 455 fertigation. EDTA: ethylenediaminetetraacetic acid. Source: Authors own elaboration.

Outputs	Unit/ha/yr	Scenarios				Notes
		BAU	WWTP	CSC	CLS	
Marketable tomatoes	t	193	193	193	191	90% of gross yield. Biomass: BAU, WWTP, CSC = 92 t; CLS = 89 t; root weight included in the substrate at end-of-life
Drainage water	m ³	1682	1682	-	12.7	
<i>Emissions to water</i>						
NO ₃	kg	251.81	-	-	-	
NH ₄	kg	5.33	-	-	-	
PO ₄	kg	25.4	-	-	-	
K	kg	343.5	-	-	-	
Ca	kg	303.97	-	-	-	
Mg	kg	60.49	-	-	-	
Na	kg	96.78	-	-	-	
SO ₄	kg	241.69	-	-	-	
Cl	kg	71.59	-	-	-	
Fe	kg	2.12	-	-	-	
EDTA	kg	3.59	-	-	-	
<i>Emissions to air (fertilisers)</i>						
						<i>Calculated from input data based on</i>
N ₂ O	kg	3.33	3.33	3.33	2.09	
NH ₃	kg	5.33	5.33	5.33	3.35	
NO _x	kg	0.7	0.7	0.7	0.44	
<i>Emissions to air (pesticides)</i>						
						<i>Calculated from input data based on (Juraske et al., 2007)</i>
Pyraclostrobin	g	2.5	2.5	2.5	2.5	

Outputs	Unit/ha/yr	Scenarios			Notes	
Dimethomorph	g	4.5	4.5	4.5	4.5	
Pyrimethanil	g	4	4	4	4	
Fenhexamid	g	3.75	3.75	3.75	3.75	
Cyprodinil	g	1.5	1.5	1.5	1.5	
Fludioxonil	g	1	1	1	1	
Methoxyfenozide	g	1.44	1.44	1.44	1.44	
Emamectin benzoate	g	0.21	0.21	0.21	0.21	
Orange essential oil	g	1.2	1.2	1.2	1.2	Characterization factor added to the USEtox model from (OLCA-Pest project, 2021)
Spirotetramat	g	0.0096	0.0096	0.0096	0.0096	
Azadirachtin	g	0.39	0.39	0.39	0.39	
Acetamiprid	g	1	1	1	1	
Bacillus thuringiensis	g	0.036	0.036	0.036	0.036	
Spinosad	g	1.2	1.2	1.2	1.2	
Pheromone	g	0.003	0.003	0.003	0.003	

456

457 The economic inventory (LCC) is built using a Microsoft Excel® spreadsheet. Data cover the
 458 total production costs over the greenhouse life cycle (purchase, use and end of life management) and
 459 revenues (BAU, WWTP, CSC = € 208494 /ha/yr, CLS = € 206388 /ha/yr) (Table 4).

460

461 Table 4. Life cycle costs and revenues. Source: Authors' own elaboration.

Costs (€/ha/yr)	BAU	Other scenarios/subscenarios (different figures only)
<i>Greenhouse</i>		
Investment (including project design)	12600	WWTP, CSC = 12925; CLS = 12800
Maintenance	1080	WWTP, CSC, CLS = 1830
Consumables	57311	CLS = 56921
Transport (consumables only)	5.6	
Electricity	5.4	
Advisory and administration	1000	
Labour	15500	
<i>Fertigation</i>		
Investment	1000	WWTP, CSC = 1500; CLS = 3200
Maintenance	3300	
Drainage water management	0	WWTP = 9890; CLS = 75
Electricity	528	WWTP = 789; CSC = 863; CLS = 1423
<i>Substrate</i>		
Stone wool	3969	
Coir pith	5821	
<i>Fertilisers</i>		
Consumables	5121	CLS = 4053
Transport	18.6	

Costs (€/ha/yr)	BAU	Other scenarios/subscenarios (different figures only)
<i>Pesticides</i>		
Consumables	421	
Transport	0.2	
<i>Waste</i>		
Greenhouse demolition	70.1	
Plastics sw-o, cp-o, cp-c	186	WWTP, CSC = 193; CLS =194
Plastics sw-r	153	WWTP, CSC = 159; CLS =160
Substrate sw-o	22117	sw-r, cp-o = 0; cp-c = 6909
Fertigation/sterilisation units	1.3	CLS = 2.1
Other waste	33	CLS = 37.0

462
463 Farmer prices are already charged with the prices for background processes, e.g. delivery,
464 construction, assembly, to cite a few (Heijungs et al., 2013). Investment costs involve the materials
465 for building the greenhouse and fertigation infrastructures. Project design, construction fees, overhead
466 costs farm advisory, and labour are allocated to the greenhouse infrastructure stage. Variable costs
467 include utilities, consumables and waste and the relative transports. Farmer price for marketable
468 tomato is €1.2/kg, subject to 10% value added tax (Italian consumption tax system) (cf. Testa et al.,
469 2014b).

470 In the environmental and economic inventories (Tables 1 through 4), key differences of reuse
471 scenarios are in the fertigation and fertilisers stages, as follows:

- 472 - WWTP, CSC: greater quantities of construction materials for building the outdoor tank;
473 - WWTP: higher costs due to the fees for wastewater management;
474 - CLS: greater quantities of electronic components and plastics for building and operating the
475 closed-loop system;
476 - CLS: over 20% water and fertiliser savings.

477
478 ***Parameters for sensitivity analyses***

479 Based on impact assessment results, a sensitivity analysis is carried out to evaluate the extent
480 to which extending the lifespan of the greenhouse and fertigation infrastructures from 20 years to 25
481 and 30 years would affect environmental impacts (Bartzas et al., 2015; Boulard et al., 2011).

482 Transport distances are sensitive parameters identified via expert interviews, as those observed
483 in the case study are shorter than in most farms; increasing those distances by 50% and 100% would
484 improve the understanding of the extent to which transport distance contribute to environmental
485 impacts.

486 The impact of electricity is identified as an important environmental aspect via expert
 487 interviews, as greenhouses have been more reliant on electronic components through time. To
 488 consider that, a sensitivity analysis is carried out on electricity production. The shares of renewable
 489 and fossil resources are varied to consider 2030 and 2050 targets of Italy's National Energy Strategy
 490 (i.e. phasing out of coal by 2030 and progressive reduction of fossil sources to 40% in 2030 and 7%
 491 in 2050; MATTM, 2017).

492 Price adjustment up to $\pm 20\%$ by retailer companies (key buyers) through time is identified as a
 493 key economic problem for decision makers. A sensitivity analysis is carried out to evaluate the extent
 494 to which price fluctuations of $\pm 5\%$, $\pm 10\%$, $\pm 20\%$ affect the economic viability of each scenario-
 495 subscenario combination.

496

497

498 4. Results

499

500 4.1. Life cycle assessment and life cycle costing

501 Study findings show that upgrading BAU to collect and reuse drainage water for agricultural
 502 purposes on farm (CSC, CLS) or indirect uses off farm (WWTP) abates marine and freshwater
 503 eutrophication (Table 5).

504

505 Table 5. Assessment results per scenario per functional unit (1 ha greenhouse): characterized life cycle impacts per year, total
 506 costs of production (TCOP) per year, net present value (NPV) and profitability index (PI) over the lifetime of the greenhouse (20
 507 years). Source: Authors' own elaboration.

	BAU	WWTP	CSC	CLS
Life cycle assessment				
CC (kg CO ₂ eq, 100 years)	1.93E+04	2.291E+04	2.08E+04	2.09E+04
OD (kg CFC-11 eq)	1.48E-03	1.85E-03	1.58E-03	1.58E-03
PM (kg PM _{2.5} eq)	1.25E+01	1.52E+01	1.40E+01	1.40E+01
POF (kg NMVOC eq)	5.92E+01	7.15E+01	6.32E+01	6.28E+01
AC (molc H+ eq)	1.55E+02	1.79E+02	1.66E+02	1.62E+02
TE (molc N eq)	3.18E+02	3.84E+02	3.45E+02	3.54E+02
FE (kg P eq)	1.38E+01	9.05E+00	7.17E+00	7.40E+00
ME (kg N eq)	6.86E+01	5.73E+01	2.15E+01	2.17E+01
LU (kg C deficit)	3.23E+04	4.25E+04	3.41E+04	3.35E+04
WRD (m ³ water eq)	6.09E+03	7.50E+03	7.56E+03	6.00E+03
MFR (kg Sb eq)	5.09E+00	5.51E+00	5.42E+00	5.23E+00
HTC (cases)	1.35E-03	1.81E-03	1.48E-03	1.56E-03
HTnC (cases)	5.46E-03	9.25E-03	5.32E-03	6.02E-03
FET (PAF.m ³ .day)	8.76E+07	1.13E+08	8.48E+07	9.73E+07
Life cycle costing				
TCOP (€)	1.26E+05	1.39E+05	1.29E+05	1.33E+05

	BAU	WWTP	CSC	CLS
NPV 20 years (€)	5.28E+05	3.93E+05	4.76E+05	4.38E+05
PI 20 years	2.02E+00	1.44E+00	1.74E+00	1.52E+00

508

509 Compared to BAU, freshwater eutrophication (FE) and marine eutrophication (ME) are,
510 respectively, -34% and -16% when the drainage water is treated in a wastewater treatment plant
511 (WWTP), -48% and -69% when drainage water is recycled on a second crop (CSC), and -46% and -
512 68% when drainage water is recirculated on the same crop (CLS) (Parada et al., 2021).

513 Despite water savings, water resource depletion (WRD) does not decrease markedly (-1%) in
514 CLS compared to BAU, as in BAU the entire volume of fertigation water is released to the
515 environment.

516 In BAU, TCOP confirms previous research (Llorach-Massana et al., 2016). Reuse scenarios
517 increase TCOP between 2% (CSC) and 10% (WWTP) and reduce PI compared to BAU, especially
518 WWTP (-29%) and CLS (-25%), though keeping their profitability (PI>1). The reduction of PI in
519 reuse scenarios contrasts with the findings of similar studies (Galdeano-Gómez et al., 2017).

520 Different to ME and FE, terrestrial eutrophication (TE) increases, especially in WWTP (+21%),
521 as this impact depends more on emissions to air (Posch et al., 2008; Seppälä et al., 2006). Compared
522 to BAU, direct emissions to air differ slightly in CLS only, while indirect emissions increase in all
523 reuse scenarios due to the greater material quantities.

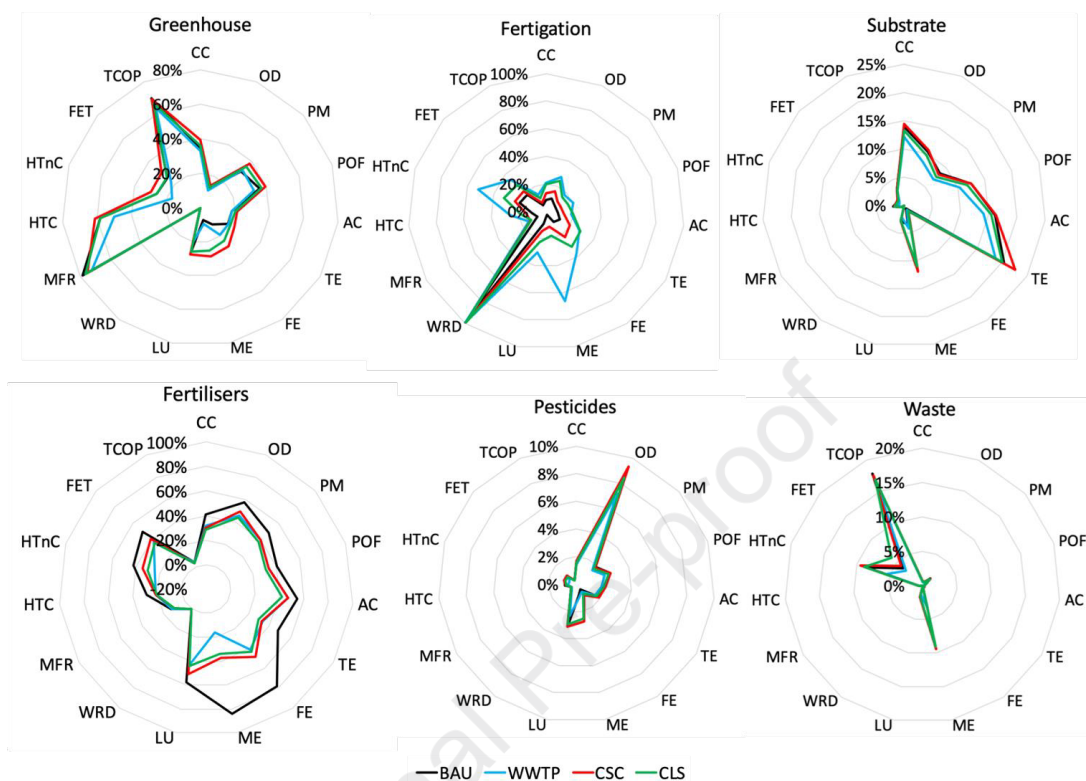
524 Acidification (AC) is directly related to the applied quantity of fertilisers (Muñoz et al., 2008)
525 and, like TE, depends on emissions to air (especially NH₃, NO₂, SO_x) (Posch et al., 2008; Seppälä et
526 al., 2006). Reuse scenarios do not allow the reduction of TE and AC.

527 The impact on climate change is close to (Martínez-Blanco et al., 2009) or lower than (Payen
528 et al., 2015; Torrellas et al., 2012) similar studies. Reuse scenarios increase the remaining impact
529 categories (PM, OD, POF, LU, MFR, HTC, HtnC, FET), compared to BAU. Environmental
530 worsening is moderate in CLS, ranging between 3% (MRF) and 16% (HTC), but it is more relevant
531 in WWTP, especially for land use and toxicity (+32% LU, +34% HTC, +69% HTnC, +29% FET),
532 due to the large volume of chemically-treated drainage water in the wastewater treatment plant
533 (Linderholm et al., 2012). Just CSC can reduce toxicity impacts (ca. -3% HTnC and FET).

534 The contribution analysis emphasises the effect of the fertigation and fertilisers stages on
535 impact assessment results (Figure 4).

536

537



538

539

Figure 4. Life cycle stage contribution to environmental impacts and TCOP. Source: Authors' own elaboration.

540

541 The effect of the wastewater treatment plant is pinpointed by the contribution of the fertigation
 542 stage to toxicity impacts in WWTP (HTnC = 52%, FET = 35%, HTC = 26%) and CLS (HTnC =
 543 32%, FET = 35%, HTC = 18%), compared to BAU. In WWTP, toxicity impacts are caused by
 544 industrial processes to produce plastics and construction materials (HTC) and the wastewater
 545 treatment plant (HTnC, FET).

546 In reuse scenarios, the fertigation stage increases TCOP as well, especially in WWTP (1.8 times
 547 BAU) and CLS (1.2 times BAU).

548 Compared to BAU, the fertilisers stage contributes -59% to ME (7.4 kg N eq) in CLS and -81%
 549 (9 kg N eq) in WWTP; while ME of the fertigation stage is 2.5 times BAU in CLS (3.9 kg N eq) and
 550 10 times CLS in WWTP (39 kg N eq). Similar reasoning applies to FE; the absolute FE values for
 551 the fertigation and fertilisers stages are as follows: fertigation, BAU = 1.3 kg P eq, WWTP = 3.4 kg
 552 P eq, CSC = 1.5 kg P eq, CLS = 2.3 kg P eq; fertilisers, BAU = 11 kg P eq, WWTP, CSC = 3.7 kg P
 553 eq, CLS = 3.2 kg P eq.

554 Study findings confirm previous research (Martínez-Blanco et al., 2011; Testa et al., 2014a), by
555 identifying the greenhouse stage as the major source of environmental and economic impacts in all
556 scenarios, especially with respect to TCOP (€ 87502-88252) mainly due to consumables, CC (6660-
557 7316 kg CO₂ eq), MFR (4 kg Sb eq), HTC ($9 \cdot 10^{-4}$ cases) mainly due to the production of construction
558 materials and electricity (CC).

559 Other life cycle stages are minor, with reuse scenarios not deviating much from BAU, as in
560 previous research (Torrellas et al., 2012). Direct emissions from pesticides contribute substantially to
561 toxicity impacts (Schmidt Rivera et al., 2017). A possible explanation for the reduced contribution of
562 pesticides is the adoption of Integrated Pest Management. Most environmental impacts of substrate
563 (stone wool) are generated during manufacturing and emissions after landfilling (cf. Savvas and
564 Gruda, 2018). TCOP (€ 3969 substrate; € 22408-22420 waste) depends to a great extent on the
565 purchase and landfilling of stone wool.

566 Compared to landfilling, recycling exhausted stone wool allows slight environmental
567 improvements, but great cost savings (-18% TCOP) (Figure 5).

568

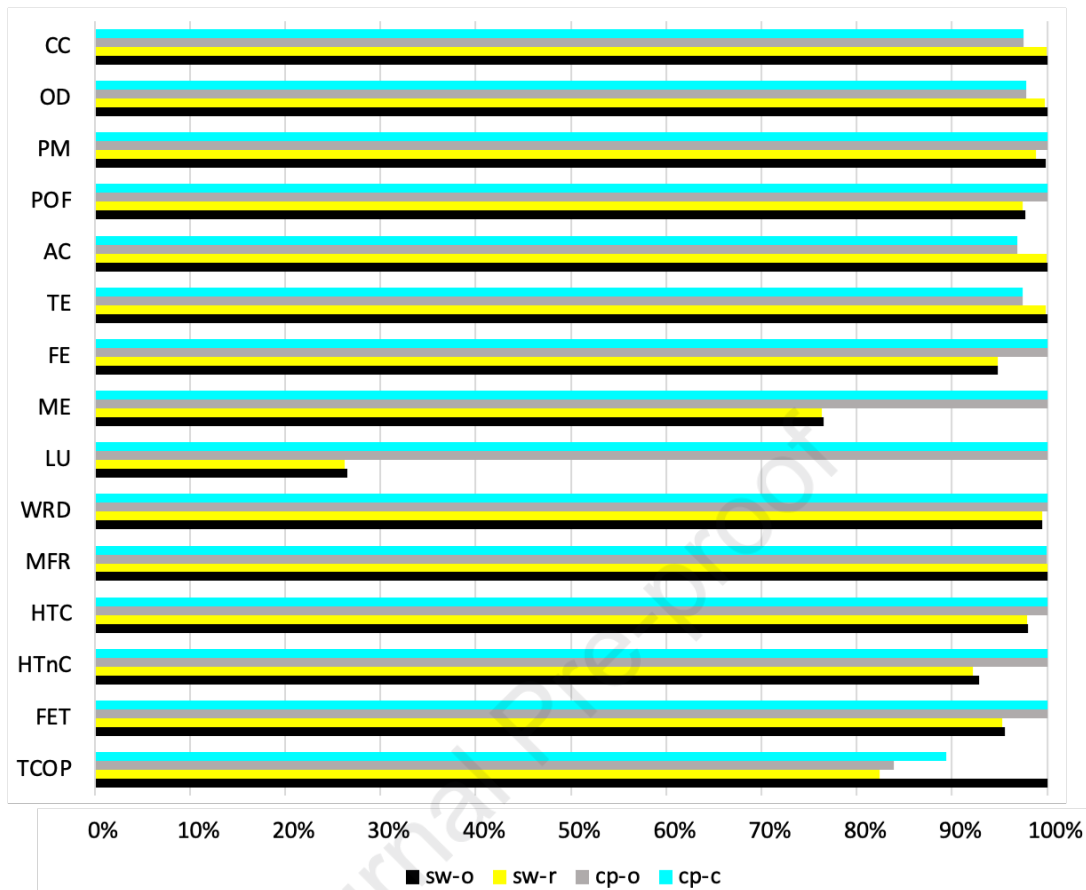


Figure 5. Contribution to LCA impact categories and LCC of different subscenarios. Source: Authors' own elaboration.

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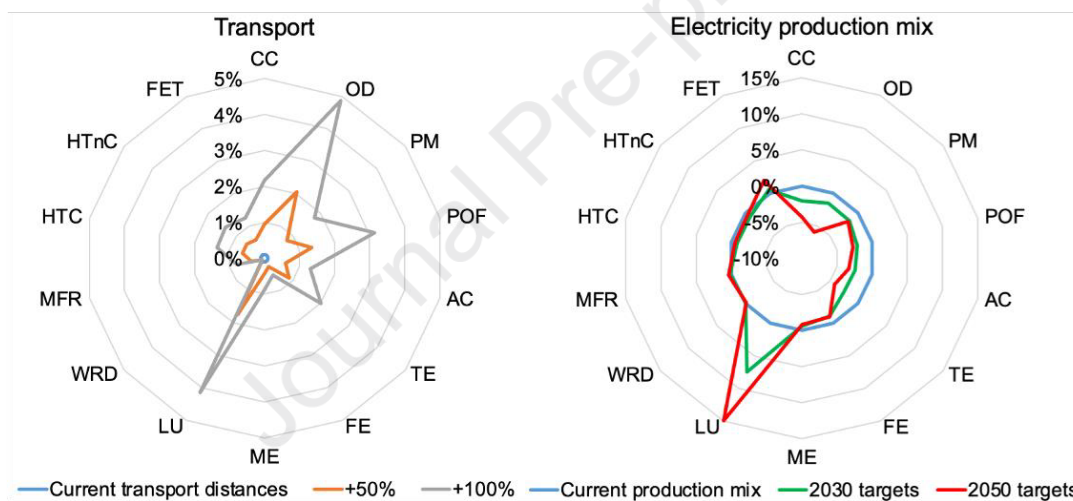
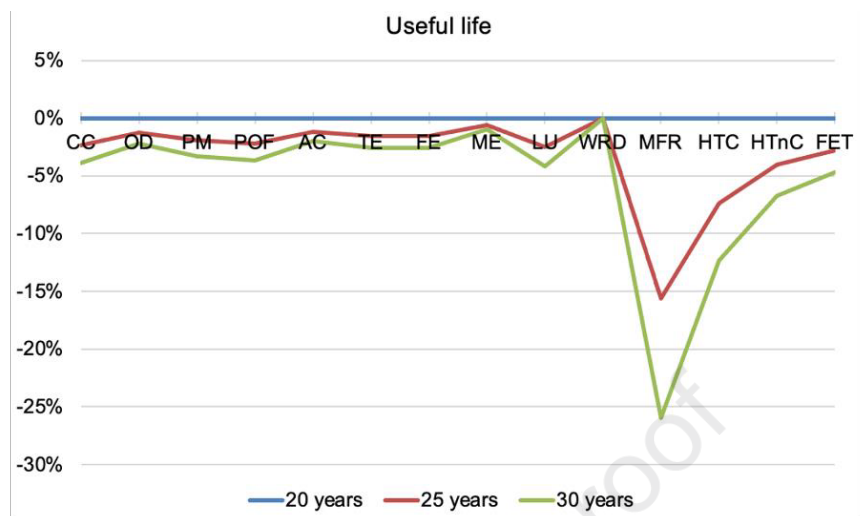
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Sensitivity analyses

The extension of the useful life of the production facilities up to 30 years reduces all absolute impact figures, with no remarkable differences among scenarios (Figure 6).

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Figure 6. Sensitivity of characterised impacts (BAU) to increased lifespan and transport distance, and future changes in the Italian electricity mix. Source: Authors' own elaboration,

589

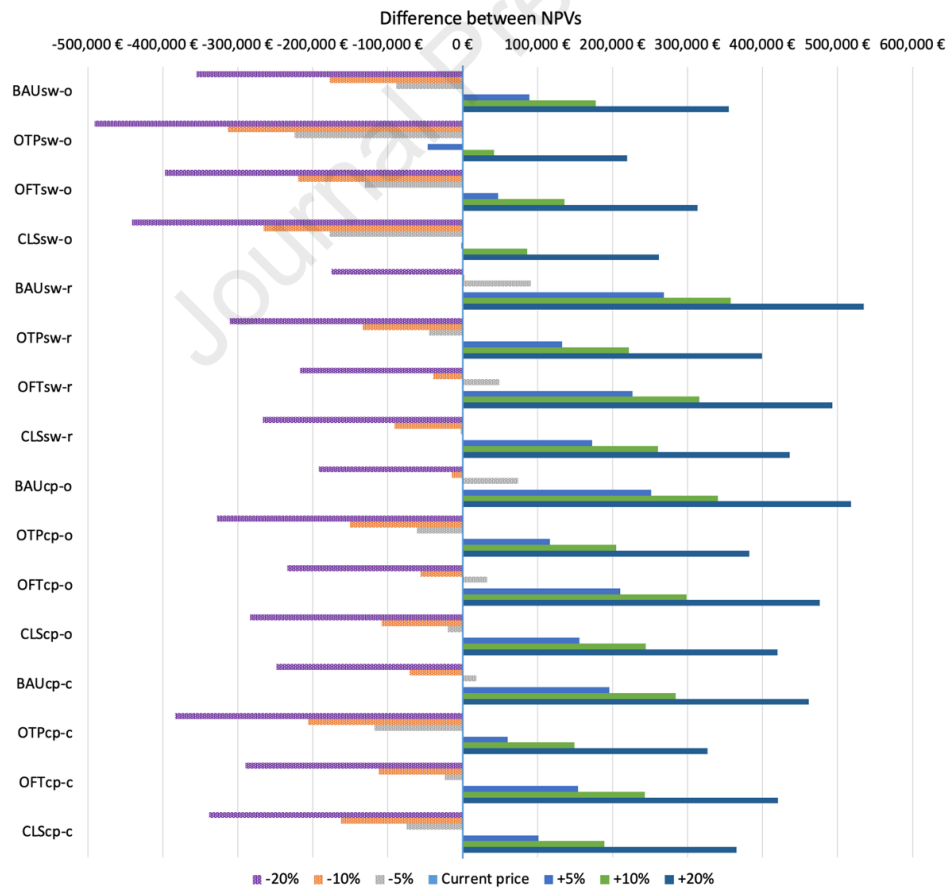
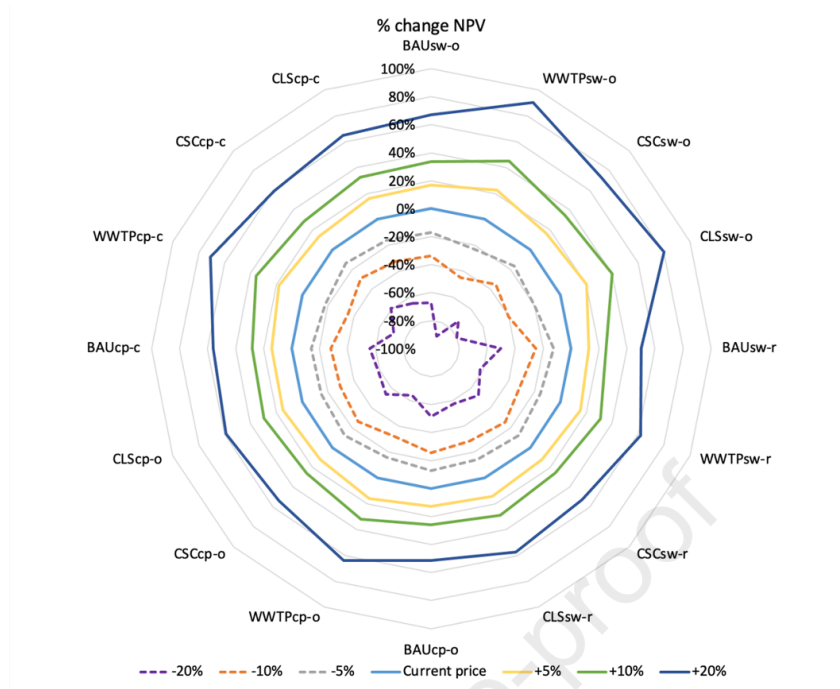
590 CC and OD decrease, as in similar studies (Bartzas et al., 2015), though the greatest
 591 environmental impact mitigation potential is in terms of MFR (> 25% reduction) and HTC (> 12%
 592 reduction), due to the smaller quantities of construction materials.

593 Transportation does not contribute much to environmental impacts (cf. Bartzas et al., 2015), as
 594 this study is limited to the farm gate (Page et al., 2012), then even doubling distance has not major
 595 effects on the overall impact of transports (max increase: OD = about +5%).

596 Future changes in the production of the Italian electricity mix can have a marked effect on LU
 597 (up to +15% in 2030), due to the increase of photovoltaic mounting systems. Other environmental
 598 impacts are expected to decrease up to -5% (OD).

599 Changes in producer price for tomatoes markedly affect the economic viability of scenario-sub-
600 scenario combinations (Figure 7).
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Journal Pre-proof



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603

Figure 7. Changes in producer price: sensitivity of net present value (NPV) and scenario viability with respect to the baseline (BAUsw-o). Source: Authors' own elaboration.

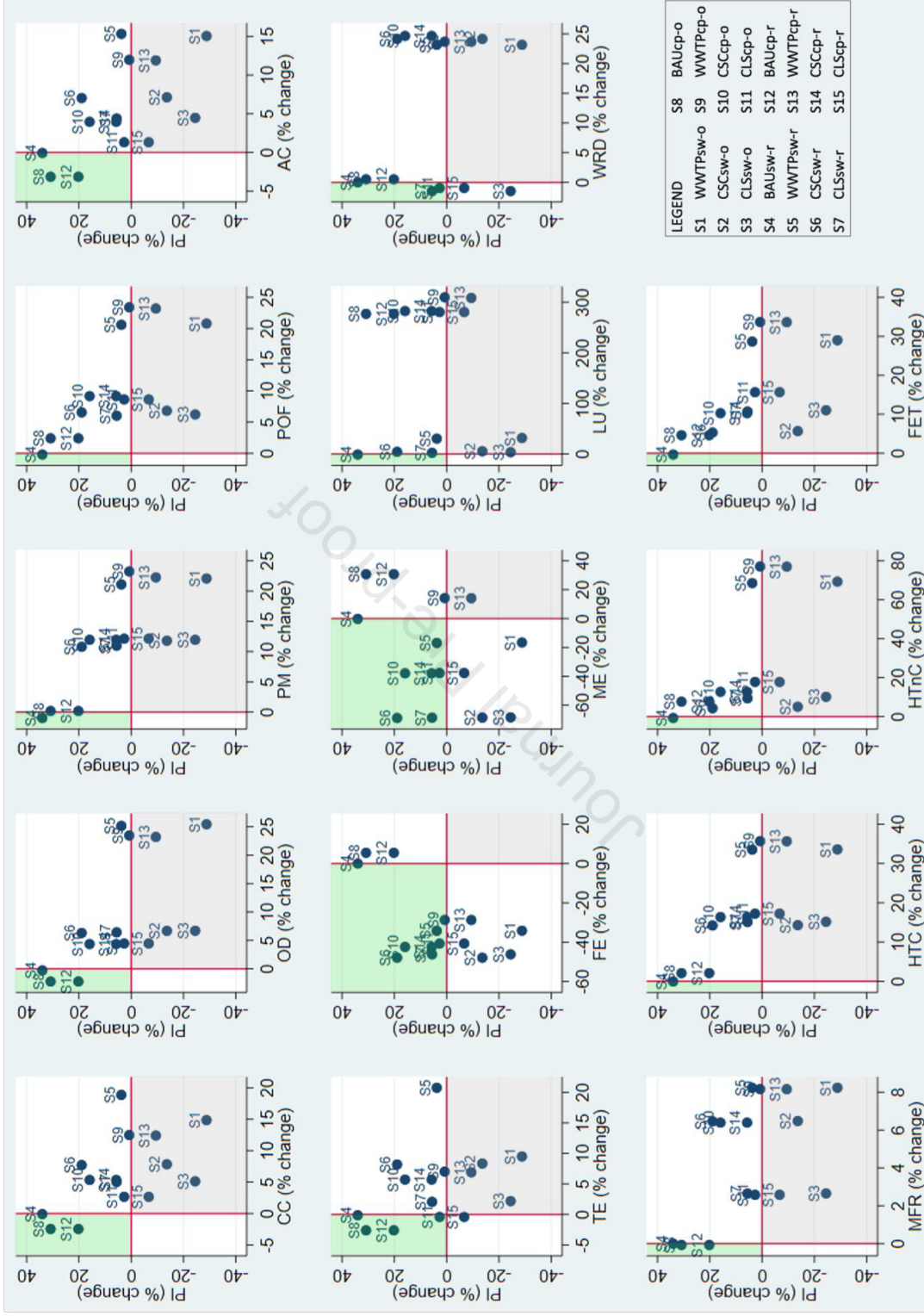
604 When considered per se, all scenarios but WWTPsw-o, would be viable even with -20%
605 producer price. Instead, no scenario would be viable compared to the baseline with the same reduction
606 of the producer price. WWTPsw-o, CLSsw-o display the largest NPV fluctuations and would require
607 at least +10% producer price to be viable, while a 5% increase would be enough for the rest of
608 scenarios. CSCsw-r, CSCcp-o, CLScp-o, and BAUcp-r would be viable even with -5% producer price
609 and BAUsw-r even with -10%.

610

611 4.2. *Eco-efficiency analysis*

612 EE emphasises the trade-offs among impact categories (Figure 8).

613



613 Figure 8. Eco-efficiency analysis: LCA impact categories (x-axes) vs. profitability index, PI, (y-axes). Red axes show the baseline for comparison (BAUsw-o). Top left (green) and bottom right (grey) quadrants display, respectively eco-efficient and inefficient scenarios; other quadrants
616 show partially efficient scenarios. Source: Authors own elaboration.

617 The x-axis identifies the scenarios that are economically acceptable for the farmer (PI change
 618 > 0%) and those that are not. Study findings suggest that adopting a reuse strategy would make sense
 619 just if coupled with changes to the substrate material (here coir pith instead of stone wool) and/or in
 620 the way how exhausted slabs are managed at end of life. Then, WWTP_{sw-o}, CSC_{sw-o}, CLS_{sw-o} are
 621 generally inefficient. The changes simulated by subscenarios have the potential to reduce TCOP, by
 622 avoiding landfilling fees throughout the greenhouse lifetime, thereby increasing PI up to 34% (BAU-
 623 sw-r). This explains why BAU-subscenario combinations alternative to the base line (BAU_{sw-o}) are
 624 eco-efficient with respect to a series of impact categories, but ME, FE, and WRD. However, the
 625 potential environmental improvements are very low, especially in BAU_{sw-r} (almost neutral), and
 626 never exceed -3% (AC in BAU_{cp-o}, BAU_{cp-r}) reduction in the absolute values of characterised
 627 impacts. Other generally inefficient scenarios are WWTP_{cp-r} and CLS_{cp-r}. TCOP increase in WWTP
 628 and CLS compared to BAU due to the adoption of the reuse technology makes the abatement of
 629 substrate-related costs (sw-r, cp-o) necessary to raise PI and then encourage farmer uptake.

630 As expected from LCA results, water reuse technologies are eco-efficient with respect to FE
 631 and ME, when coupled with the adoption of reuse strategies for substrate management. WWTP_{cp-o}
 632 and WWTP_{cp-r} are exceptions, being eco-efficient just in terms of FE. The contribution of eco-
 633 efficient scenario-subscenario combinations to reduce FE and ME while increasing PI, compared to
 634 the baseline, are as follows: WWTP_{sw-r} (FE = -34%, ME = -17%, PI = +3.8%), CSC_{sw-r} (ME = -
 635 48%, FE = -69%, PI = +19%), CLS_{sw-r} (FE = -46%, ME = -69%, PI = +5.6%), CSC_{cp-o} (FE = -
 636 42%, ME = -38%, PI = +16%), CLS_{cp-o} (FE = -41%, ME = -38%, PI = +2.7%), CSC_{cp-r} (FE = -
 637 42%, ME = -38%, PI = +5.8%).

638 Study findings highlight that reuse scenarios do not allow to achieve eco-efficiency in terms of
 639 other environmental impact categories. The only exception to this pattern is CLS in case stone wool
 640 is replaced with coir pith, which in turn is spread on farmland at the end of its useful life. If the farmer
 641 decides to keep the business as usual, eco-efficiency can be achieved in terms of CC, OD, PM, AC,
 642 TE, MFR.

643 Concerning WRD, adopting CLS is the only way to enable eco-efficiency, though with
 644 relatively little environmental improvement. Again, subscenario matters, by affecting both
 645 environmental and economic impact indicators. CLS_{sw-r} and CLS_{cp-o} can, respectively, reduce
 646 WRD with -1.5% and -1%, and increase PI with 5.5% increase of PI with 2.5%; CLS_{sw-o} and CLS<sub>cp-
 647 r</sub> are just partially eco-efficient due to the high fees for stone wool landfilling and coir pith composting
 648 at end of life, respectively.

649 CSC and CLS are eco-efficient reuse strategies to reduce the critical impacts of greenhouse
 650 cropping (FE, ME) (cf. Martin-Gorriz et al., 2020; Rufi-Salís et al., 2020b). While CLS only allows

651 WRD reduction (about -1%), CSC offers greatest returns to the farmer (PI increases up to 19%). The
652 eco-efficiency of both scenarios, however, occurs when the substrate is not landfilled and there is no
653 disposal fee for the farmer. Profitable substrate management alternatives for the farmer involve (i)
654 using stone wool and delivering the exhausted substrate to a recycling plant, or (ii) using coir pith and
655 spreading the exhausted substrate on farmland.

656

657 **5. Discussion**

658 *5.1. Key research findings*

659 Study findings show that reusing drainage water can mitigate FE and ME of soilless
660 greenhouse cropping, especially due to the reduction of the contribution of the fertiliser stage to
661 environmental impacts, coherently with the literature (Rufi-Salís et al., 2020b). Largely, this is
662 because reuse strategies prevent nitrogen and phosphorus emissions to water (Antón et al., 2005a).
663 TE does not deviate much across the evaluated scenarios, being associated with direct emissions to
664 air.

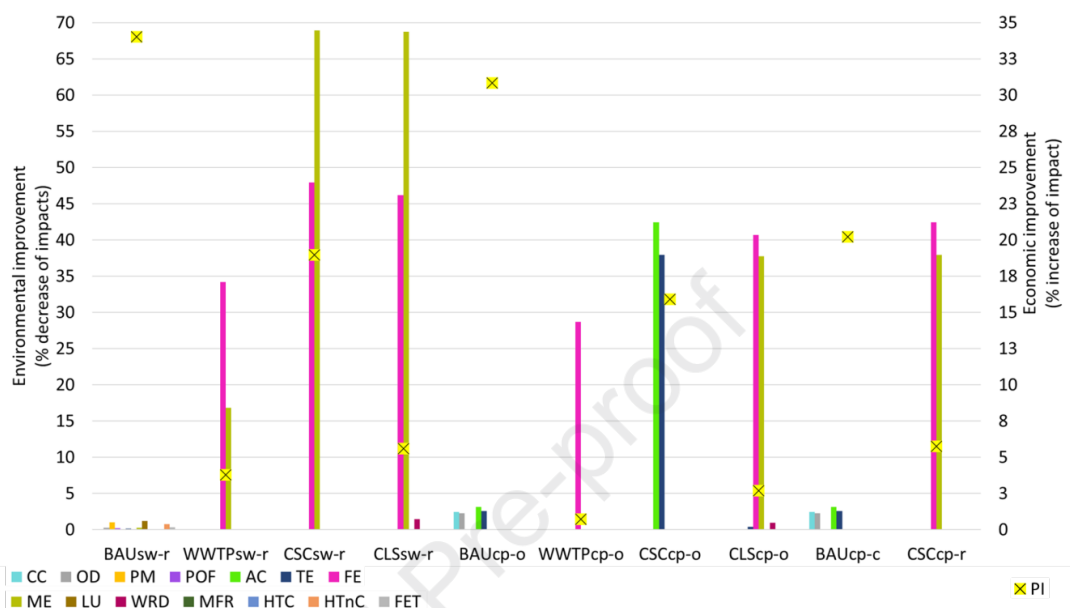
665 When the adoption of closed-loop fertigation is considered within the whole farm economy,
666 reduced eutrophication impacts can add to other environmental improvements due to a more efficient
667 use of water and fertilisers (Clark and Tilman, 2017; Montero et al., 2009). However, the reduction
668 of ME and FE comes at greater economic costs (TCOP) compared to the baseline (BAU scenario).
669 Reuse scenarios reduce PI, due to the high investment costs for the technological upgrade,
670 maintenance costs (electronic components should be replaced every 10 years) and wastewater
671 treatment fees, which are not compensated by greater returns from product sale. This finding contrasts
672 with other literature, which suggests the existence of reinforcing feedback loops between the
673 optimisation of fertiliser and water inputs and the improvement of the economic performance of
674 Mediterranean greenhouses (Galdeano-Gómez et al., 2017).

675 Reusing drainage water through closed-loop fertigation does not deliver a marked reduction of
676 WRD compared to BAU. This is probably due to the selected life cycle impact assessment method.
677 In the ILCD method, WRD is estimated via a scarcity model (Frischknecht et al., 2009), which
678 considers the volume of water withdrawal and replenishment in an area and provides an indicator
679 for the deprivation of water resources to users in that area (Boulay et al., 2015).

680 In general, the relatively low CC found here might be due to the different assumptions about
681 the lifespan of the greenhouse and fertigation infrastructures, thereby pointing to the relevance of
682 proper maintenance for extending the lifetime of infrastructures (Parajuli et al., 2019).

683 EE is a useful tool to identify the relevant technological options for consideration by decision
684 makers and policy makers. Per each environmental impact category, eco-efficient scenarios can

685 simultaneously reduce environmental impacts and increase of the profitability of the investment,
 686 compared to the status quo (Figure 9).
 687



688

689 Figure 9. Eco-efficient scenarios. Environmental improvement is calculated as the negative of % change per each impact
 690 category. LCA impact categories are displayed on the primary y-axis (left-hand side); PI is displayed on the secondary y-axis (right-
 691 hand side). Source: Authors' own elaboration.

692 Results suggest that small changes to the status quo can markedly increase farm profit, i.e. by
 693 just modifying substrate management at end of life (BAUsw-r) or by replacing inorganic with organic
 694 substrate, as well (BAUcp-o, BAUcp-r). To enable marked reductions of acidification and, especially,
 695 eutrophication deeper changes are needed in the greenhouse technology, i.e. water reuse strategies
 696 should be adopted. Both CSC and CLS are eco-efficient alternatives to the current production
 697 technology, provided that the substrate is not landfilled and there is no disposal fee for the farmer.
 698 For example, exhausted stone wool slabs can be delivered to a recycling plant, while exhausted coir
 699 pith can be spread on farmland. Delivering drainage water to a wastewater treatment plant is another
 700 option, which could be relevant for consideration by decision-makers, for example when contextual
 701 conditions (e.g. poor farmer knowledge about other technologies) prevent the proper management of
 702 CSC or CLS systems.

703 The findings of this study show that increasing the efficiency of use of fertilisers and water
 704 through circular processes can have positive environmental and economic implications for the
 705 greenhouse sector, which is especially important to guarantee continuous production against sudden
 706 shortage of inputs or growth of farmer costs. With that respect, supporting research and innovation to

707 foster technological change in greenhouses is required to trigger farmer behaviour towards the
708 sustainable transformation of intensive food production systems (Sarabia et al., 2021).

709 The development and findings of the presented research suggest a series of lessons learnt with
710 theoretical and policy implications beyond the case study level (Yin, 2014).

711

712 *5.2. Theoretical implications*

713 The contribution of this article to the literature is twofold:

- 714 1. Methodologically, the article sustains the use of LCC within EE, by basing the analysis on
715 co-developed and methodologically consistent LCA and LCC and aims at helping method
716 harmonisation; especially: (i) by comparing improvement scenarios with the baseline, using
717 relative values of all the LCA impact categories under study and of the economic indicator;
718 (ii) by using the profitability index (calculated based on discounted cash flows and
719 investment costs) as the economic indicator; (ii) by supporting the graphical representation
720 of EE to enable the straightforward understanding of study findings, plotting all the
721 scenarios under evaluation on a two-way graph.
- 722 2. Content wise, the article (i) is an important data source for further research, by providing a
723 detailed inventory of production inputs and outputs for all the evaluated alternatives; (ii)
724 bridges a gap in the literature by showing comprehensive evidence about the environmental-
725 economic implications of keeping the conventional open-loop fertigation technology vs.
726 adopting three alternative reuse strategies for drainage water (treatment in a wastewater
727 treatment plant, cascade cropping, closed-loop fertigation) and the substrate; (iii) compares
728 inorganic vs. organic substrates and develops what if situations to show the extent to which
729 reusing the substrate can improve the eco-efficiency of the greenhouse; (iv) supports policy
730 design and decision making to encourage the uptake of reuse strategies in the short or mid-
731 term by focusing on incremental technologies that are readily available on the market.

732 This contribution has been achieved via a challenging data collection process, to achieve the
733 required data granularity for modelling the differences between the compared technologies. Data
734 collection and validation relied on an accurate protocol developed by the research team and on the
735 establishment of trusted relationships with farmers, advisors and supply chain actors (Hellweg and
736 Mila i Canals, 2014).

737

738 *5.3. Policy implications*

739 Achieving UN Sustainable Development Goals requires the coordination of food chain actors,
740 towards shared broad objectives. A strand of literature has highlighted the need for a radical change

741 in the way how food is produced (Ruben et al., 2021). However, incremental innovation can offer
742 great opportunities to improve the sustainability of food production, as well, as shown in this article.
743 Eco-efficient reuse strategies for greenhouse production can improve the environmental and
744 economic performance of fresh vegetable production (UNEP, 2017; Zhou et al., 2021). The findings
745 of this research suggest that effective strategies could rely on the promotion of incremental innovation
746 to foster the reuse of drainage water and cultivation substrates. In the European Union, the European
747 Innovation Partnership 'Agricultural Productivity and Sustainability' set up a focus group of experts,
748 to raise awareness about the opportunities of the diffusion of reuse strategies in Mediterranean
749 greenhouse (EIP-AGRI, 2019a, 2019d). However, reuse technologies are not widespread in
750 Mediterranean countries (Incrocci et al., 2020), despite their availability on the market (Massa et al.,
751 2020, 2010). Two critical barriers have prevented their diffusion, i.e. the high uptake costs of
752 technology and the lack of an effective knowledge network for mitigating farmers' risk aversion (EIP-
753 AGRI, 2019b; Juntti and Downward, 2017).

754

755 5.3.1. Recommendations to address the cost barrier

756 To remove the cost barrier, this article compares the environmental-economic trade-offs of
757 incremental technologies, the adoption of which can be modulated based on context-specific factors,
758 including the ease of access to loans for the farmer (Norman and Verganti, 2014; Pearce et al., 2018).
759 This findings aim at reducing uncertainty in policy making to encourage the adoption of reuse
760 strategies in Mediterranean greenhouses (Herrero et al., 2021). The observed ability of the alternatives
761 to open-loop fertigation to reduce freshwater and marine eutrophication sustains the endorsement by
762 the European Innovation Partnership for Agricultural Productivity and Sustainability (EIP-AGRI) of
763 reuse technologies as strategies to reduce the environmental burden of greenhouse vegetable
764 production in Mediterranean countries, while not affecting farming viability (EIP-AGRI, 2019a,
765 2019e). The findings of this study present cascade cropping as a promising alternative to the status
766 quo, by offering the greatest opportunities for improving the environmental-economic impacts of
767 greenhouses. There is a need for the commitment of policy makers and extension services to
768 implement adequate supporting instruments, educational campaigns and training to support the
769 diffusion cascade cropping. Considering the water emergency, study findings point to the shift to
770 closed-loop fertigation as a strategy for reducing the burden of greenhouse cropping on water
771 resources. Then this technology should be considered by policy makers for improving the delivery of
772 more sustainable fresh vegetables in water scarce areas and where climate change is projected to
773 significantly affect the water balance (Rocha et al., 2020). However, the evidence presented in this
774 article pinpoints trade-offs among environmental and economic impacts, similar to recent research

775 (Martin-Gorriz et al., 2020; Rufi-Salís et al., 2020b). Especially, (i) technological innovation to
776 reduce the eutrophication potential can increase the climate change potential, which should be a
777 matter of concern for policy makers, given the growing climate emergency (IPCC, 2021); and (ii)
778 findings about the economic profitability of reuse strategies contrast with other literature, which
779 suggests the existence of reinforcing feedback loops between the optimisation of fertiliser and water
780 inputs and the improvement of the economic performance of Mediterranean greenhouses (Galdeano-
781 Gómez et al., 2017). More research is still needed that integrates economic and environmental
782 assessments into ready to use decision tools for decision makers and policy makers (Gava et al.,
783 2020). In the EU, this is of utmost importance in the framework of the European Union's Circular
784 Economy Action Plan and the Farm to Fork Strategy. Reusing exhausted coir pith on farmland is
785 already feasible and is a common practice in the case study area and in similar contexts. Instead
786 recycling stone wool requires dedicated plants. Key producers of stone wool substrates have
787 implemented producer take-back programmes (see e.g. Grodan (ROCKWOOL B.V.), 2017). To the
788 best of authors' knowledge, no similar programme has been activated in the case study area, so far.
789 This suggests that targeted extended product responsibility legislation for the horticultural sector
790 might have a high potential to boost the diffusion of eco-efficient technology (Galati et al., 2020).
791 More specific agricultural policy instruments can sustain the diffusion of eco-efficient reuse
792 technologies in Mediterranean greenhouses, by remunerating farmers based on the achieved
793 environmental improvements, as e.g. results-based payments of the coming Common Agricultural
794 Policy post-2020. In the European Union, new policy tools might mitigate north-south differences in
795 the diffusion of reuse technologies as well (Thompson et al., 2020), as e.g. the recently enforced
796 Water Reuse Regulation and the coming Integrated Nutrient Management Action Plan co-developed
797 with Member States (European Parliament and Council, 2020).

798 5.3.2. Recommendations to address the knowledge network barrier

799 Coping for the lack of an effective knowledge network requires the improvement of the local
800 Agricultural Knowledge and Innovation System. Even though understanding how to bridge this gap
801 is beyond the scope of the presented research, this article could be a starting point for further studies
802 based on stakeholder involvement in participatory activities. This could improve the existing evidence
803 by generating a science-policy society dialogue about the multiple aspects of the production context
804 (e.g. spatial variability, local conditions, decision makers' opinions) that are required for effective
805 policy making. Involving stakeholders in participatory activities could have the double benefit of
806 improving the social capital and generating input for planning new policy action. For example,
807 participatory activities may support the understanding of the implications of technological change in
808 socio-ecological systems. This would shade light on the interactions between biophysical elements

809 and governance mechanisms associated with the adoption of reuse strategies in greenhouse farming
810 (Le Moal et al., 2019). Other participatory activities may involve multi-criteria analysis workshops,
811 where stakeholders are asked to express their opinion about multiple assessment indicators and trade-
812 offs. This enables a greater contextualisation of findings that can provide useful inputs to design of
813 innovative incentive mechanisms for farmers (De Luca et al., 2017).

814

815

6. Conclusions

816

817 This study shows how reuse strategies can improve the environmental and economic
818 performance of greenhouse farming, by providing evidence from a multiple scenario analysis based
819 on real-world data from a Mediterranean case study. A comparative eco-efficiency analysis is carried
820 out over sixteen scenarios, by adopting a life cycle perspective. The scenarios represent different
821 combinations of what if situations with respect to drainage water and substrate management. The
822 purpose is to shed light on the potential sustainability improvement (or worsening) achievable through
823 the adoption of incremental reuse technologies.

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Eco-efficient technological innovation in greenhouse cropping requires the application of reuse strategies to the management of both drainage water and the growing substrate. Replacing open-loop fertigation with cascade cropping or close-loop fertigation enables almost 20% increase of the profitability index, while simultaneously reducing freshwater eutrophication (from 1.38E+01 kg P eq to 7.17E+00 kg P eq or 7.40E+00 kg P eq, respectively) and marine eutrophication (from 6.86E+01 kg P eq to 2.15E+01 kg P eq and to 2.17E+01 kg P eq, respectively), when the exhausted substrate is reused (complete recycling of stone wool) at end of life and there is no disposal fee for the farmer (using coir pith as soil amendment).

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There are important trade-offs among impact categories, with the compared technologies having the potential to increase a series of environmental impact categories, such as, e.g., toxicity. This supports the call for further research to gain more knowledge about the preferences of food chain stakeholders, to prioritise interventions through the use of specific weighting criteria. For example, when water security is the key concern, closed-loop fertigation should be selected to mitigate water resource depletion. Instead, cascade cropping should be chosen when the economic development is the priority, as it offers the greatest returns to the farmer.

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Two critical aspects emerge across all scenarios, which suggest general recommendations: (i) the greenhouse infrastructure is the major source of environmental impacts across all scenarios, then action should be taken to sustain the use of greenhouse materials with extended useful life; (ii) farmer price for the produced vegetable is a sensitive parameter that can markedly affect the decision towards

842 the adoption of technological innovation; supply contracts that acknowledge the sustainability
843 attributes of greenhouse vegetable production might reduce the risk of price fluctuation.

844 The application of eco-efficiency analysis can support the identification of viable pathways to
845 achieve greater sustainability in greenhouse cropping systems and contribute to continuous method
846 advancement. However, absolute values should be considered with caution, due to study limitations.
847 Some limitations are study-specific, such as the geographical and temporal boundaries of data, the
848 assumptions underlying scenario building, and the use of simplified models for the calculation of
849 emissions from fertilisers and pesticides. Others are more general, such as the existence of data gaps
850 and the lack of context-specificity of background databases and characterisation factors, the limited
851 comparability of life cycle impact assessment results calculated using different methods.

852 However, the presented research is affected by three main limitations, i.e. (i) the reliance on a
853 representative farm; (ii) the reduced comparability with published articles; (iii) the selection of the
854 background databases for building the cradle-to-gate life cycle inventory and of life cycle impact
855 assessment method. To some extent, the comparative nature of this study reduces the importance of
856 those limitations, as research findings focus on the potential improvements that can be achieved
857 compared to a baseline situation. Nevertheless, absolute impact assessment results should be
858 considered with caution, when compared to the published literature. Those limitations highlight the
859 need for further research to provide more ex-post assessments of reuse technology adoption in the
860 real-world. More assessments are needed covering farms with different characteristics. Additionally,
861 published LCA research should follow agreed and harmonised rules to facilitate the generation of
862 external validity from case studies and then the delivery of more general recommendations.

863 Overall, this study suggests some directions for further research: (i) to extend case-based
864 assessments to different geographical and social contexts, including those not currently covered by
865 background databases; (ii) to calibrate scenario-based life cycle inventory models using real-world
866 data; (iii) to involve multidisciplinary stakeholders through participatory methods to identify socially
867 and financially acceptable interventions for assessment; (iv) to develop specific weighting
868 frameworks to deal with trade-offs among environmental impacts to support the prioritisation of
869 interventions based on local conditions and stakeholder needs; (v) to develop win-win supply
870 contracts for farmers and retailers.

871

872 **Annex 1 - Theory**

873 This study develops an eco-efficiency analysis by integrating LCA and LCC. LCA and LCC
874 are process-based tools to compile the inventory (quantities, costs) of all the inputs and outputs of
875 crop production and to assess the environmental impacts and natural resource use (LCA) and the

876 economic impacts (LCC), from raw material acquisition to disposal (Finkbeiner et al., 2006; Huguet
 877 Ferran et al., 2018; Hunkeler et al., 2008; Swarr et al., 2011). In the LCA, this is done through a
 878 stepwise approach with four phases (see Brentrup et al., 2004; Curran, 2013; Pennington et al., 2004;
 879 Rebitzer et al., 2004 for more details):

880 (1) goal and scope definition (including the identification of system boundaries the selection if
 881 the functional unit);

882 (2) life cycle inventory analysis, i.e. the compilation of all the relevant inputs and outputs
 883 (including direct and indirect emissions to the environment and consumption of resources);

884 (3) life cycle impact assessment: the outputs of the inventory are classified according to the
 885 effect they have on the environment and assigned to impact categories using characterization factors,
 886 representing the potential of specific emissions or resource consumption to contribute to the relative
 887 impact category, as follows:

$$888 \quad IC_i = \sum_j (E_j \vee R_j) \times CF_{i,j}$$

889 where, IC_i = impact category i ; E_j or R_j = emission j or consumption of resource j ; $CF_{i,j}$ =
 890 characterization factor for E_j or R_j contributing to IC_i . CF are calculated via quantitative models at
 891 the midpoint (CF_m) or endpoint (CF_e) level. Endpoints are the attributes or aspects of natural
 892 environment's ecosystems, human health, resource availability (areas of protection), identifying the
 893 ultimate environmental impacts of concern; midpoints represent the relative contribution of
 894 emissions/resource consumption to an endpoint at an earlier point on the cause-effect chain between
 895 emissions/resource consumption towards endpoints (JRC, 2012). CF_m and CF_e are calculated, based
 896 on fate factors (FF), optional exposure factors (EF), effect factors (EFF) and optional damage factors
 897 (DF), as follows (Morelli et al., 2018):

$$898 \quad CF_m = FF \times EF$$

$$899 \quad CF_e = CF_m \times EFF \times DF$$

900

901 (4) interpretation, to support result understanding and informed decision making in business
 902 and policy.

903 The same steps apply to the LCC, except for impact assessment, as data are already expressed
 904 in currency units; instead, attention should be paid to cost grouping and the identification of relevant
 905 economic criteria, such as the definition of costs and the selection of the discount rate, when future
 906 cash flows are relevant for the assessment, to cite a few (Heijungs et al., 2013; Ristimäki et al., 2013;
 907 Swarr et al., 2011).

908

909 **Annex 2 – Data collection process**

910 The retrieval of farm records (2014-2018) allowed to model the baseline system and to collect
911 most information for the inventory analysis; information about the transportation stage (means of
912 transport and distances) and producer price for tomatoes was asked directly to the farmer via face-
913 to-face interview (cf. Banaeian et al., 2011). The field trial was used to collect additional
914 information for modelling other scenarios, especially CLS, as well for the daily monitoring of the
915 volume of drainage water and its concentration of crop nutrients. Daily figures about drainage water
916 volume and emissions to water were summed through the duration of the crop cycle per year and
917 then averaged over the study period. The analytical methods for emission monitoring are as follows:

- 918 - K, Na: flame photometry (Flame Photometer 230 VAC 50, 60 Hz);
- 919 - Ca, Mg, Cu, Fe, Zn, Mn: atomic absorption spectrophotometry (Varian Model Spectra-
920 AA240 FS, Australia);
- 921 - P, B: colorimetric analysis, i.e. P via molybdate method (Olsen and Sommers, 1982), B via
922 azomethine-H method (Page et al., 1982),
- 923 - N: spectrophotometric analysis, i.e. N-NO₃ via salicylic acid method (Cataldo et al., 1975),
924 N-NH₄ via indophenol blue spectrophotometric method (Tartari and Mosello, 1997).

925 A first round of interviews with experts (farm advisor; a local wholesaler of agricultural
926 supplies, a local agricultural building company, a representative of the local waste company, who
927 were identified by farm advisor) was organised to gather missing information needed to complete
928 system modelling, especially WWTP scenario and sw-r, cp-o, cp-r subscenarios. Missing
929 information (quantities and prices) included adjustments of BAU greenhouse and fertigation stages
930 to develop WWTP and CSC scenarios (including the identification of the second crop and relative
931 nutritional needs); final manufacturing (mixing), physical characteristics, farmer price and end of
932 life management of coir pith slabs; reuse possibilities for substrates; dismantling of infrastructures;
933 location, means of transports and fees for solid waste and wastewater treatment.

934 The gathered data were then used to build the inventory using the Ecoinvent ® 3.6 database
935 (Wernet et al., 2016) for background processes. For bridging process gaps in the Ecoinvent ® 3.6
936 database, a literature search was carried out and relevant official and refereed papers used as
937 reference.

938 Emission factors for the calculation of emissions to air from fertilisers and pesticides from input
939 data were taken from the literature and selected by comparison with similar LCA studies.

940 A second interview round was carried out face-to-face with different experts. Based on the
941 experience of the research team with farm level studies in horticulture, three farm advisors were
942 selected who operate in the key greenhouse cropping areas of Tuscany, i.e. the provinces of Pistoia,
943 Lucca, and Livorno (NUTS 3 level regions). The experts were asked for feedback on inventory data

944 for both the LCA and the LCC of all scenarios and subscenarios, to verify if they were consistent with
 945 the sector, to propose adjustments and to suggest sensitive parameters. The purpose of the
 946 identification of sensitive parameters was to extend the usefulness of study findings to the sector. The
 947 identified parameters were transport distances, as those observed for the case study were shorter than
 948 for most farms, and farmer prices for tomatoes, as they can be affected by relevant fluctuations on a
 949 yearly basis.

950

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Declaration of interests

The authors declare that they have no known competing financial interests or personal relationships that could have appeared to influence the work reported in this paper.

The authors declare the following financial interests/personal relationships which may be considered as potential competing interests:

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